

# REPORT ON CORPORATE GOVERNANCE AND OWNERSHIP STRUCTURE

pursuant to Article 123-bis of Legislative Decree no. 58 of 24 February 1998 2014

(Report approved by the Board of Directors on 12 March 2015)

### Rai Way S.p.A.

Registered office in Via Teulada no. 66, Rome (Italy)

Tax ID and VAT number and Rome Companies' Register no.:

05820021003

Fully paid-up Share capital € 70,176,000.00 Company subject to management and coordination by RAI - Radiotelevisione italiana S.p.A.

## INDICE

ΑI	CUNE	E DEFINIZIONI	4
1	PROFILO DELL'EMITTENTE		
	1.1	Profilo di governance societaria	7
	1.2	Cenni al sistema di amministrazione e agli organi sociali	7
	1.3	Natura di "PMI" ai fini delle disposizioni del TUF	8
	1.4	Poteri dello Stato italiano (c.d. golden powers)	8
	1.5 7	Trasferimento di partecipazioni azionarie nel capitale dell'Emitter	ite da pari
	dell'a	azionista Rai	11
	1.6	Partecipazioni in altre società	11
2 1	NFOE	RMAZIONI SUGLI ASSETTI PROPRIETARI (EX ART. 123-BIS, COM	MA 1, DE
ΤU	J <b>F)</b> Al	LLA DATA DEL 31 DICEMBRE 2014	12
	2.1	Struttura del capitale sociale	12
	2.2	Restrizioni al trasferimento delle azioni	12
	2.3	Partecipazioni rilevanti nel capitale	12
	2.4	Titoli che conferiscono diritti speciali di controllo	12
	2.5	Partecipazione azionaria dei dipendenti	12
	2.6	Restrizione dei diritti di voto	13
	2.7	Patti parasociali	13
	2.8	Clausole di change of control	13
	2.9	Disposizioni statutarie in materia di offerte pubbliche di acquisto	14
	2.10	Deleghe ad aumentare il capitale sociale e autorizzazioni all'acquis	to di azio:
	prop	rie	14
	2.11	Attività di direzione e coordinamento	14
3 (	СОМР	LIANCE	16
4	Con	SIGLIO DI AMMINISTRAZIONE	17
	4.1	Nomina e sostituzione (ex art. 123-bis, comma 1, lettera l), TUF)	17
	4.2	Composizione (ex art. 123-bis, comma 2, lettera d), TUF)	19
	4.2.1	Cumulo massimo degli incarichi ricoperti in altre società	24
	4.2.2	Induction Programme	25
	4.3	Ruolo del Consiglio di Amministrazione (ex art. 123-bis, comma 2	, lettera d
	TUF	")	25

	4.4	Organi Delegati	
	4.4.1	Amministratore Delegato	27
	4.4.2	Presidente del Consiglio di Amministrazione	29
	4.4.3	Comitato Esecutivo	30
	4.4.4	Informativa al Consiglio	30
	4.5	Altri Consiglieri Esecutivi	31
	4.6	Amministratori Indipendenti	31
	4.7	Lead Independent Director	32
5 '	[rat]	TAMENTO DELLE INFORMAZIONI SOCIETARIE	33
6	Com	IITATI INTERNI AL CONSIGLIO (EX ART. 123- <i>bis</i> , comma 2, lette	RAD), TUF
			35
7 (	Сомі	TATO REMUNERAZIONE E NOMINE	37
	7.1	Composizione e funzionamento del Comitato Remunerazione e No	omine 37
	7.2	Funzioni del Comitato Remunerazione e Nomine	38
8]	REMU	NERAZIONE DEGLI AMMINISTRATORI	40
9 (	Соміт	TATO CONTROLLO E RISCHI	41
	9.1	Composizione e funzionamento del Comitato Controllo e Rischi (es	x art. 123-bis,
	com	ma 2, lett. d), TUF)	41
	9.2	Funzioni attribuite al Comitato Controllo e Rischi	43
10	SIST	TEMA DI CONTROLLO INTERNO E DI GESTIONE DEI RISCHI	45
	10.1	Premessa	45
	10.2	Descrizione delle principali caratteristiche del sistema di gestione d	lei rischi e di
	contr	rollo interno esistenti in relazione al processo di informativa finanziar	ia 47
	10.3	Organi e Funzioni nell'ambito del SCIGR	49
		1 Consiglio di Amministrazione e Comitato Controllo e Rischi	
	Risch	ni	50
	10.3.	3 Collegio Sindacale	51
	10.3.	4 Il Responsabile <i>Internal Auditing</i>	51
	10.3.	5 Internal Auditing	53
	10.3.	6 Dirigente Preposto	54
	10.4	Modalità di coordinamento tra i soggetti coinvolti nel sistema c	li controllo

	interno	e gestione dei rischi	57				
	10.5	Modello organizzativo ex D.Lgs. 231 del 2001	58				
	10.5.1	Principi base	58				
	10.5.2	Struttura del Modello 231	58				
	10.5.3	Organismo di Vigilanza	60				
	10.5.4	Il Responsabile Interno	60				
	10.6	Codice Etico	60				
	10.7	Piano Anticorruzione ai sensi della Legge 190/2012	61				
	10.8	Codice di comportamento in materia di internal dealing	62				
	10.9	Codice Informazioni Privilegiate	62				
	10.10	Società di revisione	62				
11	INTER	ESSI DEGLI AMMINISTRATORI E OPERAZIONI CON PARTI CORRE	ELATE 63				
12	Nomi	NA DEI SINDACI	66				
13	Сомр	OSIZIONE E FUNZIONAMENTO DEL COLLEGIO SINDACALE (EX AR	т. 123-віз,				
CO	мма 2,	LETTERA D), TUF)	68				
14	RAPPO	RTI CON GLI AZIONISTI	71				
15	ASSEM	IBLEE (EX ART. 123-BIS, COMMA 2, LETTERA C), TUF)	72				
16	ULTER	IORI PRATICHE DI GOVERNO SOCIETARIO (EX ART. 123-BIS,	сомма 2,				
LE'	TTERA A	A), TUF)	73				
17	7 CAMBIAMENTI DALLA CHIUSURA DELL'ESERCIZIO DI RIFERIMENTO74						

**DEFINITIONS** 

**Appointed Director** The director appointed to establish and maintain

an effective internal control and risk management system (ICRMS), referred to in Section 10.3 of this

Report.

**Shareholders' Meeting** The Shareholders' Meeting of Rai Way.

Borsa Italiana S.p.A., with registered office at

Piazza degli Affari no. 6, Milan (Italy)

Corporate Governance Code The Corporate Governance Code for listed

companies prepared by the Corporate Governance Committee for listed companies promoted by the

Borsa Italiana.

Code of Ethics The corporate code of ethics, which forms an

integral part of the Organisational, management and control model (Model 231), described in

Section 10.6 of this Report.

Inside Information Policy The policy on handling inside information

approved by the Board of Directors on 4

September 2014, as amended.

**Board of Statutory Auditors** The board of statutory auditors of Rai Way.

**Board of Directors or Board** The board of directors of Rai Way.

First Trading Day

The first day Rai Way's shares were Traded on the

Italian Stock Exchange (MTA), i.e. 19 November

2014.

Financial Reporting Manager The manager charged with preparing the

company's financial reports, pursuant to Art. 154-

his THE

**RAI Group or Group** The group of companies led by Rai, which

includes its controlled companies pursuant to Art.

2359 of the Italian Civil Code.

Organisational, management and control model (Model 231) The organisational,

management and control model pursuant to Legislative Decree 8 no. 231 of 8 June 2011, as

amended.

Monte Titoli S.p.A., with registered office at

Piazza Affari no. 6, Milan (Italy)

MTA Mercato Telematico Azionario - the Italian

equities market managed by Borsa Italiana.

New Service Agreement The service agreement signed on 31 July 2014

(effective from 1 July 2014) between Rai and RaiWay, for the provision of "turnkey" services,

provided by the Issuer.

New Passive Service Agreement

The service agreement entered into between Rai, as supplier and Rai Way, as principal on 31 July 2014 (effective from 1 July 2014).

Global Offer of Shares or Global Offering The global public offering of shares

by Rai with the aim of listing the Company's shares on the MTA, concluded on 19 November 2014.

**Supervisory Board** 

The Supervisory Board pursuant to Legislative Decree 8 no. 231 of 8 June 2011, as amended.

Related Party Procedure

The procedure on carrying out transactions with related parties, adopted by the Company in accordance with the provisions of Art. 2391-bis of the Italian Civil Code and the Regulation on related party transactions.

Rai or Parent

RAI - Radiotelevisione italiana S.p.A., with registered office at Viale Giuseppe Mazzini n. 14, Rome (Italy)

Rai Way or Issuer or Company

Rai Way S.p.A., with registered office at Via Teulada no. 66 Rome (Italy).

Shareholders' Meeting Regulation

The regulations for Shareholders' Meetings, approved on 4 September 2014, pursuant to Criteria 9.C.3 of the Corporate Governance Code, in order to permit an orderly and effective conduct of shareholders' meetings.

**Board Regulations** 

The rules and regulations of the Board of Directors, approved on 4 September 2014, in accordance with Art. 23.1 of the Articles of Association, which governs the functioning and powers of the Board, in compliance with the provisions of law and the Articles of Association and aims to bring the corporate governance rules relating to the Board in line with the principles laid down in the Corporate Governance Code.

Management and Coordination Regulation

This regulation covers the management and coordination activities exercised by Rai on Rai Way, approved by the board of directors of the Issuer and the Parent on 4 September 2014 and effective as of the First Trading Day.

**Issuers' Regulation** 

The CONSOB regulation adopted with resolution no. 11971 of 14 May 1999, as amended. 11971 of 14 May 1999, as amended.

Market Regulation The regulation adopted by CONSOB with

Resolution no. 16191 on 20 October 2007, as

amended.

Regulation on Related Party Transactions Regulations containing provisions relating to

transactions with related parties, adopted by

CONSOB with resolution no. 17221 on 12 March

2010, as amended.

**Report** This report on corporate governance and the

ownership structure.

Internal Auditing Manager The individual responsible for the Internal

Auditing function, as described in Part 10 of this

Report.

ICRMS Acronym of "Internal Control and Risk

Management System", as described in Part 10 of

this Report.

Independent Auditors PricewaterhouseCoopers S.p.A., engaged to

perform the statutory auditing of the Issuer's

accounts.

**Articles of Association** The Articles of Association of Rai Way

Consolidated Law on Finance or TUF Legislative Decree No. 58 of 24 February,

1998, as amended.

### 1 ISSUER PROFILE

### 1.1 Corporate governance profile

The term corporate governance means the set of rules and, more in general, the corporate governance system for the management and control of corporations.

Rai Way is a company with shares listed on the Borsa Italiana Electronic Stock Market (MTA) since 19 November 2014 (i.e. the date of completion of the Global Offering promoted by Rai shareholders).

In view of and for the purpose of listing its shares, the Board of Directors resolved to adopt the Corporate Governance Code on 4 September 2014; as of that date, the Company gradually adopted a number of resolutions to bring its corporate governance system into line with the Corporate Governance Code, starting on the First Trading Day.

Rai Way has adopted a governance system in line with all applicable laws and regulations and consistent with international best practice principles: we would like to emphasis the central role of the Board of Directors and the objectives to properly manage any conflicts of interests, to ensure the efficiency of the internal control system and to provide transparency to the market.

Unless otherwise indicated, the information contained in this report refers to the period between the First Trading Day and the financial year ended 31 December 2014.

### 1.2 Information on the management system and corporate bodies

The Company has adopted a so-called traditional management system, which highlights the role of the Board of Directors as the management body, while the Board of Statutory Auditors is responsible for the control function. The governance structure and the overall organizational structure are also in line with the objective of maximising management efficiency to create greater value for all of our shareholders.

The bodies of the Company are the Shareholders' Meeting, the Board of Directors and the Board of Statutory Auditors. The powers and operating procedures of the corporate bodies are governed by the law, the Articles of Association and the resolutions passed by the competent bodies, depending on the case.

### Shareholders' Meeting

The Shareholders' Meeting is the sovereign body that expresses the Company's will through its resolutions.

The Shareholders' Meeting passes resolutions, in ordinary and extraordinary sessions, on matters assigned to it in accordance with the law and the Articles of Association. In particular, the ordinary meeting must be called at least once a year, within one hundred and twenty days from the end of the financial year, or within one hundred and eighty days, in the cases permitted by law and in the manner prescribed by law. In any event, the Shareholders' Meeting is convened, in ordinary or extraordinary sessions, any time the Board of Directors considers it appropriate and in other cases provided by current laws and regulations.

Shareholders' Meetings are convened through a notice to be published in accordance with the procedures and time limits and contain the content set out in applicable laws and regulations. Shareholders' meetings of Rai Way are held in a single call, unless the Board of Directors, for a certain session, resolves to provide a date for the second call and, if necessary, the third call, giving notice thereof in the notice of call.

See Part 15 of this report for additional information.

### **Board of Directors**

The Board of Directors shall have all powers of management of the Company and the right to carry out all the actions considered necessary or advisable to implement the corporate purpose, with the sole exception of those actions which the Articles of Association reserve to the Shareholders' Meeting. The operating procedures and duties of the administrative body are governed by specific regulations, adopted by the Board in compliance with applicable laws, regulations and the Articles of Association.

Members of the Board of Directors are elected using the so-called slate vote system, i.e. based on lists submitted by shareholders who, on their own or together with other shareholders, own Rai Way shares representing at least 2.5% of the share capital with voting rights or representing a lower percentage established by mandatory provisions of law or regulations.

See Part 4 of this report for additional information.

### **Board of Statutory Auditors**

The Board of Statutory Auditors is the supervisory body of Rai Way comprising three standing auditors and two substitute auditors. Auditors are elected using the so-called slate vote system, i.e. based on lists submitted by shareholders who, on their own or together with other shareholders, hold shares with voting rights representing at least the percentage of share capital established by applicable law or regulations.

See Part 12 and 13 of this report for additional information.

### 1.1 Qualification as "SME" for the purpose of the provisions of TUF

On the date of this report, also for the purpose of the application of several regulations on corporate governance and ownership structures contained in the Consolidated Law on Finance (i.e. the TUF), Rai Way qualifies as a "SME" pursuant to Article 1, [1][w-quarter 1] TUF (¹).

### 1.2 Powers of the Italian government (so-called golden powers)

The ability of the Issuer to adopt certain corporate resolutions or purchase certain equity interests in the Issuer by non-EU investors which are considered material for the purposes of control could be limited by special powers of the Italian government ("golden powers") granted by Law Decree no. 21 of 15 March 2012 converted with amendments into Law no. 56 of 11 May 2012, which governs the government's special powers with respect, inter alia, to strategic assets in the communications sector, as identified by Article 3 of Presidential Decree no. 85 of 25 March 2014. Strategic assets include: (i) dedicated networks and the access public network to final customers in connection with metropolitan networks, service routers and long distance networks; (ii) installations used for end users' access to services under universal service obligations and to broadband and ultra-broadband

services, including the relevant contractual relationships; (iii) apparatuses dedicated to connectivity (voice, data and video), safety, control and management in relation to fixed telecommunications access networks.

In particular, Article 2 of Decree Law 21/2012 establishes that – with reference to companies holding one or more of these strategic assets, the government may:

- (a) veto any resolution, action or transaction which may determine a change in the ownership, control or availability of the assets or change their destination- give rise to an exceptional circumstances, not governed by national and European law, that present an actual threat to public interest of safety and operation of the networks and plants, as well as the continuity of supplies (paragraph 3);
- (b) make the validity of the purchase for any reason by non-EU parties- of any controlling shareholding in companies holding strategic asses conditional on the purchaser's permanent establishment, pursuant to Art. 2359 of the Italian Civil Code and Art. 93 TUF, if the aforesaid purchase present an actual threat to public interest of safety and operation of the networks and plants, as well as the continuity of supplies, the purchaser's undertaking of direct commitments aimed at ensuring the protection of the aforesaid interests (paragraph 6);
- (c) object to the purchase referred to in letter (b) in exceptional cases of risk for the protection of the aforesaid interests, which may not be removed by the purchaser undertaking specific commitments to ensure the protection of the aforesaid interests (paragraph 6).

Article 4 of Presidential Decree no. 85/2014, in any case:

- establishes that the special powers shall apply to the extent to ensure the protection of the basic interest of the Italian government, including those connected to the development of adequate infrastructure, not sufficiently guaranteed by the existence of an industry-specific regulation, also of a contractual nature connected to a specific concessionary agreement;
- excludes from the application of special powers "types of acts and transactions implemented within the same group [...] related to mergers, divisions or disposals, also of equity investments when the relevant resolutions of the Shareholders' meetings or of the administrative bodies do not involve the transfer of the company or business units thereof or of subsidiaries, or transfer of the registered office, amendment of the company purpose, the dissolution of the company or amendment of any provision of the Articles of Association adopted by the Company pursuant to Article 2351(3) of the Italian Civil Code, or introduced pursuant to Article 3(1) of Law Decree no. 332 of July 30, 1994, converted with amendments by Law no. 474 of 30 July 1994, as amended, or, lastly, the establishment or transfer of ownership rights or rights of use related to tangible or intangible assets or acceptance of restrictions constraining their use ". This exclusion does not apply where there are sources of information on the threat of serious damage to public interests related to the safety and operation of networks and plants, as well as the continuity of supplies.

The procedures for exercising special powers in the communication sector are laid down in Decree of the President of the Republic no. 86 of 25 March 2014.

### Power of veto in connection with the adoption of certain corporate resolutions

For the purpose of exercising the powers set out in letter (a) above, the company holding the strategic assets, must notify the prime minister of the resolution with a complete report on the resolution within ten days and, in any case, before implementation of the resolution. The prime minister communicates its intention to exercise its veto power within fifteen days following notification. The veto power may also be exercised in the form of imposition of specific requirements or conditions sufficient to safeguard public interests concerning the safety and operation of the networks and plants, as well as the continuity of supplies. If no measure is imposed within the 15 day deadline, the transaction shall be considered clear.

Resolutions or deeds approved in breach of a veto are null and void. The prime minister may also order the company and the counterparty, if any, to reinstate the prior situation at their own cost and expense. Unless the act constitutes an offence, any person who does not comply with the provisions on exercising veto power shall be subject to a fine of up to twice the value of the operation, however no less than 1% of the enterprises' cumulative turnover in the most recent financial year for which financial statements have been approved.

### Power to impose conditions or oppose the purchase of shareholdings

To exercise the powers listed in letter (b) and (c) above, the non-EU party who acquires a significant holding must provide notification of the acquisition, within ten days after its execution, to the prime minister, together with any other information useful for providing a general description of the proposed acquisition, the purchaser and area of operations. The prime minister provides notice of any imposition of conditions or the exercise of the power of opposition, within fifteen days of the notification. Until the expiry of the deadline for the imposition of conditions or for the exercise of the power of opposition, voting rights and rights unrelated to economic rights associated with the shares representing the relevant shareholding are suspended.

If the prime minister exercises the power to impose conditions and if the conditions imposed upon the purchaser are infringed or not complied with (and for as long as any such infringement or non-compliance continues), then voting rights and rights unrelated to economic rights associated with the shares representing the relevant shareholding are suspended. Any resolutions adopted with the decisive vote of such shares or quotas, as well as resolutions, agreements or actions adopted in breach of the conditions imposed, will be null and void. Unless the relevant conduct constitutes a criminal offense, a purchaser who fails to honour the conditions imposed will be subject to a fine equal to twice the value of the transaction but no lower than 1% of the turnover produced in the most recent financial year for which financial statements have been approved.

If the prime minister exercises the power to oppose the shareholder's acquisition, the purchaser may not exercise voting rights or rights other than economic rights, related to the shares representing the relevant shareholding, and shall be required to transfer those shares within one year. In the event of failure to comply with this requirement, the Court, at the request of the prime minister, shall order the sale of the above shares in accordance with the procedures laid down in Art. 2359-ter of the Italian Civil Code. Any Shareholders' Meeting resolutions adopted with the decisive vote of these shares shall be null and void.

## 1.3 Transfer of equity interests in the share capital of the Issuer by Rai shareholders

Rai exercises control of Rai Way pursuant to Art. 93 of the Consolidated Law on Finance.

Decree Law no. 66 of 24 April 2014 converted with amendments into Law no. 89 of 23 June 2014 provides, under Article 21(3), that "for the purposes of streamlining, rationalization and industrial restructuring of the equity investments held by RAI S.p.A., the company may proceed to sell on the market, in a transparent and non-discriminatory manner, Rai Way shares, while ensuring the continuity of service provided. The methods of disposal are identified by the decree of the Council of Ministers adopted on proposal by the Ministry of Economy and Finance in agreement with the Ministry of Economic Development".

On 8 May 2014, Rai notified the prime minister its intention to launch the Global Offering. Prime Ministerial Decree (DPCM) of 2 September 2014 set out the criteria and processes to be followed for the disposal of the investment in the share capital of Rai Way held indirectly by the Ministry of the Economy and Finance. (14A07488) (Official Gazette general series no. 229, dated 2 October 2014) and thereby authorized the disposal of the equity investment as part of the Global Offering.

Rai notified the prime minister of the Global Offering as required. Following this notification, no notification was received within the time limits prescribed by the implementing decree illustrated in Section 1.4 above concerning the possible exercise of golden powers (see Section 1.4) by the prime minister addressed to Rai. On 23 October 2014, the following statement was published on the Prime Minister's website: "the Council of Ministers has accepted the proposal of the Minister of the Economy and Finance not to exercise the power of veto in relation to [...] the authorization of the sale of minority share in the shareholding of Rai Way S.p.A. aimed at obtaining a market listing".

### 1.6 Equity investments in other companies

As at the date of this Report, Rai Way does not have equity interest in the share capital of other companies, nor did they have any as at 31 December 2014.

### 2.1 Capital structure

The share capital of Rai Way amounts to €70,176,000.00, fully paid-in, divided into 272,000,000 ordinary shares with no par value. No other classes of shares exist, other than those classified as ordinary. All shares, which are registered, have the same characteristics and confer the same rights on the holder. Specifically, each share gives the right to one vote in the ordinary and extraordinary Shareholders' meetings, as well as the administrative rights provided by applicable provisions of law and the Articles of Association.

### 2.2 Restrictions on transferability of shares

The shares are registered and freely transferable in accordance with the law and Articles of Association.

The acquisition of certain equity interests in the Issuer by non-EU investors which are considered material for the purposes of control could be limited by the special powers of the Italian government ("golden powers") granted by Decree Law no. 21 of 15 March 2012 converted with amendments into Law no. 56 of 11 May 2012. Further information is provided in Part 1, Section X of this Report.

For information on the methods of transferring equity investments in the Issuer's share capital by the shareholder Rai, see Section 1.5 of the Report.

### 2.3 Significant holdings

Based on the Shareholders' Register, the communications received pursuant to law, and the other information available on the date of this report, the shareholders with ownership of more than 5% (2) of capital with the right to vote, are listed in <u>Table 1</u>, attached to this Report.

## 2.4 Securities that grant special rights

No securities have been issued that grant special rights of control.

## 2.5 Employee shareholdings

As part of the Global Offering, 1,066,000 of the Company's ordinary shares have been granted to 565 "employees", understood as, for the purpose of this Offering, those employed at Rai Group companies, including Rai Way, residing in Italy and in service as of 30 September 2014, under an open-end or fixed contract (including professional apprenticeship contracts), registered, as at 30 September 2014, in the employee registers in accordance with current Italian legislation.

(2) In consideration of the fact that the Issuer qualifies as a "SME" pursuant to Art. 1(1) (w-quarter.1) TUF, the percentage applicable for the purposes of disclosure obligations pursuant to Art. 120 (2) of the TUF, is 5%.

The "employee" beneficiaries of Rai Way shares as part of the Global Offering who maintain, on an uninterrupted basis, full ownership of those shares for twelve months from the first trading day (i.e. 19 November 2014), and provided that these shares remain deposited at a placement agent or at other member institutions of Monte Titoli, would be entitled to 1 (one) free share of the Company for every 10 (ten) shares assigned as part of the Global Offering. The calculation of bonus shares, to be assigned without further outlay, is made by rounding down to the nearest whole number. The bonus shares shall be made available by Rai.

In order to be valid, eligible shareholders must apply for allocation of bonus shares to the placement Agent or to the other entity that is a member of the Monte Titoli S.p.A. system by and no later than 18 January 2016. The bonus shares will be allocated within 30 days from the date of expiry of the above validity period on the basis of a declaration of the placement Agent or the other entity that is a member of the Monte Titoli S.p.A. system attesting that the Shares have been owned on an uninterrupted basis for twelve months from the payment date.

Notwithstanding the foregoing, there is no employee stock ownership plan for Rai Way employees.

### 2.6 Restrictions on voting rights

There are no restrictions on shareholder voting rights

## 2.7 Shareholders' agreements

The company is not aware of any shareholders' agreements pursuant to Art. 122 of the Consolidated Law on Finance.

## 2.8 Change of control clauses

Given the interest held by the controlling shareholder Rai and given the legislative framework within which it operates, the Company cannot be taken over.

Notwithstanding the foregoing, the Company is party to several agreements that contain change of control clauses. In particular:

the intercompany current account agreement entered into between Rai and Rai Way (i) on 17 November 2014, instrumental in providing Rai the funding needed to settle the mutual credit and debit balances resulting from several residual payment services provided under the New Passive Service Agreement including, but not limited to, the management of advances to employees at headquarters or regional offices and the liquidation of other items within the Group, not relating to the services rendered pursuant to the New Passive Service Agreement. The above residual payment services do not include, in any case, payments resulting from the New Service Contract. Under the new intercompany current account agreement Rai Way has been given the option to deposit its own liquidity for Rai in an additional Specifically, the Issuer is required to provide intercompany current account. information on the technical characteristics of the deposit in terms of effective date, duration and amount. In the event of an agreement is reached with Rai, the financial terms, the conditions for the 13 deposit shall be covered in a separate

agreement; however, it remains understood that the liquidity may be repaid to Rai Way on the agreed expiry date or in advance, provided that at least five days' notice is given. This contract shall be automatically terminated in the event of loss of control;

- (ii) the agency agreement, signed between Rai and Rai Way on 17 November 2014, through which Rai was appointed to arrange payments and receipts, respectively, of the receivables and payables arising from the settlement of several intragroup items, mainly in connection with clearing activities, through Rai, of the accounts receivable and accounts payable amongst Group companies (i.e. netting). This activity does not include, in any case, payments resulting from the New Service Contract, which go directly in the Company's current accounts and are managed independently by them. This contract shall be automatically terminated in the event of loss of control;
- the loan agreement entered into on 15 October 2014 between Rai Way and Mediobanca Banca di Credito Finanziario S.p.A., BNP Paribas S.A., Intesa Sanpaolo S.p.A. and UBI Banca Società Cooperativa per Azioni, as lending banks, for a medium term loan divided into two credit facilities, both maturing on 30 September 2019. More specifically: (i) a term credit facility of up to €120,000,000.00; and (ii) a revolving credit facility of up to €50,000,000.00. The above agreement requires, inter alia, in line with market practice, the obligation to repay within five business days if there is a change in control of the Company. It should be noted that, at the date of this Report, the amount paid out in favour of the Issuer, in accordance with the aforementioned loan agreement, is €80,000,000.00, under the term credit facility, while the revolving credit facility had not been used.

## 2.9 Provisions in the Articles of Association regarding takeover bids

The Articles of Association contain no exemptions from the rules of the Consolidated Law on Finance (Testo Unico Finanziario or TUF) with regard to public takeover bids, including Art. 104(1) and Art. 104(2) TUF (the passivity rule) and the other exemptions and options stated in Art. 106 TUF arising from the company's status as an SME (see Part I, Section 1.3 of the Report). Nor do the Articles of Association call for enforcement of the neutralization rules provided for in Art. 104- bis TUF.

## 2.10 Authorization to increase the share capital and/or purchase treasury shares

As of this Report, there are no shareholder resolutions giving the Board of Directors the authority to increase the share capital pursuant to Art. 2443 of the Italian Civil Code; likewise there are no resolutions authorizing the purchase of treasury shares pursuant to Art. 2357 et. seq. of the Italian Civil Code.

### 2.11 Management and coordination activities

Ray Way is subject to the management and coordination of Rai pursuant to Articles 2497 et. seq. of the Italian Civil Code.

On 4 September 2014, the Boards of Directors of Rai and Rai Way, to the extent of their competence, approved the Management and Coordination Regulation of Rai, the provisions of which pertain only to the Company, excluding, therefore, all companies in the Rai Group, except Rai Way,

subject to the management and coordination of the Parent Company. This Management and Coordination Regulation, which became effective on First Trading Day, aims on the one hand to match the need for an informational link and functional interaction underlying Rai's management and coordination activities and on the other to ensure that Rai Way's status as a listed company leads to its operational and financial autonomy at all times.

Rai mainly performs its management and coordination activities with respect to Rai Way mainly through:

- (a) drafting of certain general rules designed to coordinate to the extent possible and in accordance with the respective needs the main guidelines for the management of Rai and Rai Way;
- (b) requiring that Rai Way inform the Parent Company in advance before approving or executing, depending on the case, any operations and/or transactions, determined and drawn up independently within Rai Way, that are considered to be of particular significance and importance with respect to the strategic lines and planning of the operations of the Rai Group;
- (c) the requirement for Rai Way to provide certain information necessary in accordance with the regulation and general operational guidelines.

With particular regard to personnel and the remuneration policies, pursuant to the Management and Coordination Regulation, Rai Way has exclusive responsibility for every decision regarding the appointment and hiring of the Company's personnel and executives, the management of employment relationships and the establishment of remuneration policies, including setting the career paths and implementing the appraisal and incentive systems for executives, in respect of which Rai has no power of veto. The Parent Company may adopt specific procedures, which will also be autonomously implemented by Rai Way, directed solely towards compliance with transparency and non-discriminatory criteria which must be a distinct feature, among other things, of the procedures for appointing and hiring the personnel of bodies governed by public law (for more information on remuneration, see the contents of Part 8 of this Report).

With reference to the requirements provided under Art. 37 of the Market Regulations, the Board of Directors, at the meeting held on 18 September 2014, confirmed, after verification and with the favourable opinion of the Board of Statutory Auditors, that on the First Trading Day all requirements laid down in Article 37 of the Market Regulation had been met for the purpose of listing shares, also taking into account the new financial structure that the Issuer would have starting from the aforementioned First Trading Day and, in particular, the termination of the centralized treasury agreement in force on that date. These requirements continued, and continue to exist on the date of this Report.

### 3 COMPLIANCE

Rai Way has complied with the Corporate Governance Code since the First Trading Day, as resolved by the Board of Directors on 4 September 2014.

The Corporate Governance Code can be viewed online at http://www.borsaitaliana.it/comitato-corporate-governance/codice/2014clean.pdf.

Rai Way is not subject to any non-Italian laws that would affect its corporate governance structure.

### 4 BOARD OF DIRECTORS

## 4.1 Appointment and replacement (Art. 123-bis [1] [1] TUF)

In accordance with prevailing laws and regulations applicable to listed companies, appointment of the Board of Directors is done by the shareholders based on slates and following the procedures established under Article 17 of the Articles of Association as described below.

The Directors are appointed by the Shareholders' Meeting by way of slates presented by eligible parties; the candidates must be listed, with no more than 11 candidates, in numerical order. Both genders must be represented on each list, so as to ensure compliance with at least the minimum requirements of current laws and regulations on gender equality

Each party eligible to vote (as well as: (i) eligible parties belonging to the same group, i.e. a group consisting of the individual or company exercising control as defined by Article 2359 of the Italian civil code and each subsidiary or joint venture over which said party exercises control; or (ii) participants in a shareholder agreement as defined by Article 122 of the Consolidated Law on Finance; or (iii) eligible parties who are connected by way of other relevant means as defined by applicable laws and regulations) may submit or be involved in the submission of only one slate in the same way that each candidate may appear on only one slate. Failure to comply will result in ineligibility.

In order to submit slates for the appointment of Directors, parties must be eligible to vote and must hold, individually or together with others, at least 2.5% of the shares with voting rights at the ordinary Shareholders' meeting or representing at least the percentage of share capital required by applicable laws and regulations

Ownership of the minimum number of shares required for the submission of slates is, where applicable, determined based on the shares registered for the individual shareholder or group of shareholders submitting jointly as of the date on which the slates are submitted to the Company. Ownership of the number of shares required for the submission of slates must be certified in accordance with applicable laws and regulations. Said certification may be provided to the Company after the submission of the slate so long as it is provided by the date set for publication of the slates by the Company.

In order to be valid, slates must be submitted to the Company headquarters, also by means of remote communication and in accordance with the procedures published in the notice of call, and in a manner that allows for verification of the identity of the party making the submission, at least 25 days (or within a different deadline as per applicable laws and regulations) prior to the date of the Shareholders' Meeting. Slates must be made available to the public at the Company's headquarters, published on the Company's website or by other means envisaged by applicable laws and regulations at least 21 days (or as otherwise required by prevailing legislation) prior to the date of the Shareholders' Meeting.

Together with the slates, eligible parties presenting the slates must also provide any additional declarations and other documentation required by applicable laws and regulation, as well as:

- information pertaining to those who filed the slates, with information on the total percentage of interest held;
- information on the personal and professional characteristics of the candidates included in the slate:

- a statement whereby the individual candidates irrevocably accept the position (subject to their appointment) and attest, under their responsibility, that there are no grounds for their ineligibility or incompatibility to stand as candidate, and that they meet the professional competence and integrity requirements prescribed by current laws and regulations;
- a statement that the independence requirements set out in the Articles of Association have been met.

Slates for which the obligations described above are not met will be considered null and void.

Each shareholder with voting rights may only vote for one list.

The members of the Board of Directors shall be elected as follows:

- in the order in which they appear on the list- from the slate that obtained the greatest number of valid votes; (the "Majority List"). The remaining Director in the order in which they appear on the list- is then selected from the slate that obtained the second highest number of votes and that is not connected in any way, directly or indirectly, with the parties eligible to vote who submitted or voted for the slate from the Majority List (the "Minority List");
- (ii) if the Majority List does not reach a sufficient number of candidates for the election of the number of Directors to be appointed, according to the mechanism indicated in point (i) above, all the candidates from the Majority List shall be appointed and the remaining Directors shall be drawn from the Minority List, in the order in which they appear on the list, receiving the highest number of votes; if necessary, directors shall also be selected from the second most voted minority list, always in the order in which they appear on the list, until the number of Directors to elect has been reached;
- (iii) if the first two slates receive the same number of votes during the Shareholders' Meeting, an equal number of candidates shall be drawn from each of the said slates, in the order which they appear on the lists, while the remaining Directors, if any shall be drawn from the slate that obtained the third-highest number of votes and is not connected in any way, directly or indirectly, with the shareholders who filed or voted for the slate that received the highest number of votes, always in the order in which they appear on the list. If only two slates are submitted, or are voted for, and they receive the same number of votes, the Director/s shall be elected from both slates in the same amount and, in the event of an odd number of directors, the oldest candidate among those not already drawn from these slates shall be elected as the last Director;
- (iv) if the number of candidates in the majority as well as minorities lists submitted is less than the number of the Directors to be elected, the remaining Directors shall be selected through a resolution made by the Shareholders' Meeting by relative majority, ensuring compliance with the principles of independence and gender equality prescribed by current law and regulations. In the event of a tie in the number of votes received, a second ballot for the candidates concerned is to be held by the shareholders in order to break the tie;
- (v) In the event that only one slate is submitted, no slate is submitted, the Shareholders' shall act in accordance with the procedures set forth in point (iv) above;
- (vi) if the required minimum number of independent directors and/or directors belonging to the least represented gender is not elected, the candidates of the most voted slate that have the

highest consecutive number and do not meet the requirements in question shall be replaced by the next candidates on the same slate, who meet the necessary requirements.

(vii) if even after applying the substitution criteria referred to in point (vi) above, suitable substitutions have not been found, the Shareholders' Meeting shall resolve by a relative majority. In this case, the substitutions shall be effected starting from the most voted slates and from the candidates bearing the highest number in the order they are listed.

The slate voting procedure described above, applies only where the entire Board of Directors is appointed.

In the event of death, resignation, withdrawal or removal from office for any other reason of a Director, or where a Director no longer meets the professional or integrity requirements, the Board of Directors will provide for their replacement, by resolution approved by the Board of Statutory Auditors, in compliance with the principles of minority representation and gender equality, provided that the Directors appointed by the Shareholders' Meeting always constitute the majority of Directors. If, in the above cases, the minimum number of independent Directors falls below the level required by the laws and regulations in force at the time and/or the number of Directors belonging to the least represented gender falls below the level prescribed by law, the Board of Directors shall replace them, by resolution approved by the Board of Statutory Auditors. Directors appointed in this way shall remain in office until the next Shareholders' Meeting, which will be called upon to confirm their appointment or elect new members of the Board of Directors by appointing other Directors or reduce the number of Directors. The Directors thus appointed by the Shareholders' Meeting shall remain in office until the term of the Directors in office at the time of their appointment expires For the appointment of Directors needed to fill vacancies on the Board of Directors, the Shareholders' Meeting shall resolve by relative majority, ensuring that the principles of independence and gender equality established by current law and regulations are met.

In the event that the majority of Directors appointed by the Shareholders' meeting cease to hold office for any cause or reason, the entire Board shall be considered as terminated and the Directors remaining in office shall be required to convene a Shareholders' Meeting to appoint the new Board of Directors according to the procedure described above.

## Succession plans

As at the date of this Report, also taking into account the brief period that has passed from the First Trading Day, the Board of Directors did not evaluate the adoption of succession plans, in particular for the CEO considered as executive, but also for key management personnel, reserving the right, however, to decide whether or not to adopt them at a later date.

For the sake of full disclosure, it should be noted that the preliminary definition of any succession plans, amongst others, for the CEO is the responsibility of the Remuneration and Appointments Committee (see Section 7 of the Report).

## 4.2 *Composition (Art. 123-bis [2] [d], TUF).*

### Introduction

Pursuant to Art. 17 of the Articles of Association, the company is managed by a Board of Directors consisting of a minimum of 5 (five) and maximum of 11 (eleven) members, who remain in office for a period of up to 3 years and may be re-elected. The ordinary session of the Shareholders' Meeting determines the number of Directors and the term of office within the aforementioned limits; the term of office expires on the date of the Shareholders' Meeting called to approved the financial

statements relating to the last year of their appointment. During the term of office, the Shareholders' Meeting may change the number of Board members, always within the limits set out above, by adopting the relative provisions. Any directors appointed during the term of the Board, expire at the same time as the term of those in office at the time of their appointment.

All directors must meet the eligibility and professional requirements provided for by law and any other applicable regulations. The members of the Board of Directors must meet the professional competence and integrity requirements established by current laws and regulations. Furthermore, a certain number of Directors, not less than that established by the laws and regulations in force at the time, must meet the independence requirements established by the Corporate Governance Code.

The composition of the Board shall be gender balanced, in accordance with applicable legal provisions and regulations.

For the sake of full disclosure, it's worth nothing that pursuant to Art. 37 of the Market Regulation, since the Company is subject to the management and coordination of Rai, it must have an internal control committee composed of independent directors (in the sense specified in paragraph 1-bis of the above article) and any other committees, recommended by the codes of conduct regarding corporate governance issued by stock exchange companies or by trade associations, must also be composed of independent directors.

### Composition of the Board

The ordinary Shareholders' Meeting held on 18 September 2014, resolved:

- (i) the renewal of the Board of Directors, appointing three directors until the date of the Shareholders' Meeting called to approve the financial statements as at 31 December 2016; and
- (ii) in view of the listing of Rai Way's shares on the Italian Stock Exchange (MTA), especially to ensure the presence of a number of independent directors on the Board of Directors in line with current regulatory and statutory provisions and also to allow the establishment of committees within the Board of Directors, resolved to increase the number of directors from three to seven, with effect from the First Trading Day.

Accordingly, during the meetings held, on 18 September 2014, 6 October 2014 and 29 October 2014, respectively, the Shareholders' Meeting increased number of board members, taking effect on the First Trading Date, appointing four directors (3), all of which meet the independence requirements pursuant to Art.147-ter (4) of the Consolidated Law on Finance (which makes reference to Art. 148(3) TUF) and by the Corporate Governance Code and two of which belonging to the least represented gender. The directors appointed in this way took office on the First Trading Day and it is expected that the term of office will expire, at the same time as the remaining three directors, with the Shareholders' Meeting called to approve the financial statements as at 31 December 2016. Therefore, the aforementioned

<sup>(3)</sup> In particular, the Shareholders' Meeting of the Issuer, held on 18 September 2014, initially appointed, inter alia, Patrizio Messina as independent director, effective from the First Trading day. Following the Patrizio Messina's notice to resign from the position, on 29 October 2014, the Shareholders' Meeting resolved to appoint Alberto De Nigro as a replacement, always effective from the First Trading Date.

Shareholders' Meeting shall be called, inter alia, to resolve on the renewal of the Board of Directors applying, for the first time, the slate voting system set out in Art. 17 of the Articles of Association, unless the board needs to be renewed before that date. In the event of termination of one or more directors before the end of their term of office, the necessary steps will be taken to ensure that a replacement director can be appointed by the minority shareholders.

The Board of Directors in office as at the date of this Report is composed of seven members. Therefore, the composition of the Board from 31 December until the date of this Report remains unchanged.

The table below provides information on each member of the Board of Directors in office.

		PLACE AND DATE OF	DATE OF APPOINTMENT
FIRST & LAST NAME	Position	OF BIRTH	
Camillo Rossotto	Chairman	Turin, 17 July 1962	18 September 2014
Stefano Ciccotti	Chief Executive Officer	Rome, 1 August 1960	18 September 2014
Salvatore Lo Giudice	Director	Cosenza, 15 August 1966	18 September 2014
Joyce Victoria Bigio		Norfolk, Virginia - USA	18 September 2014
	Director	USA 23	
Fabio Colasanti		Velletri, 19 August 1946	18 September 2014
	Director		
Anna Gatti		Pavia. 30 Ianuary 1972	6 October 2014
	Director		
Alberto De Nigro		Roma, 1 July 1958	29 October 2014
	Director		

See <u>TABELLA 2</u>, attached to this Report, for more information on the members of the Board of Directors.

A brief curriculum vitae is provided below of each Director, based on the information they have provided, in office on the date of this Report. Highlights of their professional and personal details are provided along with their expertise and experience acquired until the date of this Report.

Camillo Rossotto. Born in Turin in 1962, he graduated from University of Turin in 1986 with a degree in Political Science. In 1989 he received a MBA from New York University. He has covered a number of management positions at some of the most important companies in the world including: Managing Director at Fiat Deutschland GmbH (1994-1996); VP Finance at Fiat Financas Brasil S.A. (1996-1997); President of Fiat Finance N.A. Inc. (1997-1998); Group Treasurer at Barilla Alimentare S.p.A. (1998-2000); Treasurer of Fiat Auto S.p.A. and *Chief Financial Officer* of FIDIS S.p.A. (2000-2005); VP and Treasurer di CNH Global NV (2005-2007); *Chief Financial Officer* of CNH Capital LLC (2007-2008); Managing Director of CNH Financial Services S.A. (2008-2009); Managing Director of FGA Capital S.p.A. (2009-2010); Executive VP and Group Treasurer of Fiat S.p.A. (2010); Executive VP, Group Treasurer & Financial Services of Fiat Industrial S.p.A. (2011-2012); *Chief Financial Officer* of CNH Global NV (2012). In 2012 he was appointed Chief *Financial Officer* at Rai S.p.A.

Stefano Ciccotti. Born in Rome in 1960, he graduated from the Sapienza University of Rome in 1985 with a degree in Electronic Engineering. In the same year he joined Selenia S.p.A. as a design engineer. In 1987 he joined Rai where he held various positions in the Technical Division as an expert in advanced telecommunications. In July 1995, he left Rai and joined Omnitel Pronto Italia as Assistant Technical Director of the Central. In 1996, he moved on to Telecom Italy Mobile where he was mainly engaged in the organization and management of international technical activities. In July 1997 he was appointed Deputy Technical Director of Mobilkom Austria AG. In 1998 he returned to Rai, where he was appointed Director of the newly-formed "Transmission Division and Dissemination", with the task of initiating the corporate reorganization of the engineering part of the public broadcaster Radio and Television; this experience ended in March 2000 with the creation Rai Way SpA, where he has since been Chief Executive Officer and in which he served, from 2001 to 2004, the office of President. Stefano Ciccotti is also a member of numerous national and international technical organizations, Director of TiVu Srl, President of the "Quadrato della Radio" association, the ARD (Association for Digital Radio in Italy), and is also vice president, member of the Board of Directors and the Strategic Committee of the ANFoV (Association for the Convergence Communication Services), as well as Head of the Observatory 'Opportunities in Emerging Markets in Digital Broadcasting Field of the ANFoV. He was also a member of the Board of Federcomin (Confindustria) and Director of the Consortium Nettuno and Auditel, as well as President of AICT (Engineers of Communications). He was a visiting professor in "Information Processing Systems" for the 2007/2008 school year at the Faculty of Industrial Engineering at Università Telematica "G. Marconi" in Rome and in "Communication Systems and Technologies" at the Faculty of Communication Science at the Sapienza University of Rome.

Salvatore Lo Giudice. Born in 1966, he graduated in 1990 from the Universita' Cattolica del Sacro Cuore in Milano with a degree in law and was admitted to the Bar in 1993. Since 2010 he has served as Director of the Legal & Corporate Affairs at Rai and has been a member of the Board of Directors of Rai Way since 2014. Since 2012 he has been a member of the Board of Directors of Auditel and since 2011 a member of the Legal and Policy Committee Union and the Legal and Public Affairs Assembly. Previously, from 2008 to 2012, he was a member of the Board of Directors (appointed by the Presidency of the Council of Ministers) as well as a member of the "Contributions and Monitoring" Commission of the Italian National Social Security Association of Journalists.. From 2005 to 2006 and from 2008 to 2009 he served as legal advisor of the General Secretariat of the Presidency of the Council of Ministers, while from 2007 to 2008 he was a member of the Board of Directors of Autostrada Bresca Verona Vicenza Padova S.p.A. From 2001 to 2003 he was a member of the Board of Directors of S.A.C.B.O. (Società per l'Aeroporto Civile di Bergamo - Orio al Serio) and from 2000 to 2003 member of the Board of Directors of M.L.E. (Malpensa Logistica Europa S.p.A.). From 1999 to 2003 he was a member of the Board of Directors of S.E.A. (Società per azioni Esercizi Aeroportuali) S.p.A. From 1998 to 2000 he was a member of the FIGC National Disciplinary Commission and since 2001 he serves as the President of the National Federal Court - FIGC. From 2007 to 2012 was a professor of communication law at the Università Vita-Salute San Raffaele in Milan.

**Joyce Victoria Bigio**. Born in Norfolk, Virginia (USA) in 1954, Ms. Bigio graduated in Business Administration, with a major in accounting, from the University of Virginia (USA). After earning her degree in 1976, she gained experience at various companies, including Arthur Andersen & Co. (audit), Euromobiliare (investment bank), Waste Management

(European controller) and Sotheby's (CFO for Italy and member of the Board of Directors). She is a qualified Certified Public Accountant in the United States. She was also a director and independent non-executive director of Fiat SpA, and a member of the risk and control committee and appointments committee until the effective date of the merger of Fiat SpA into FCA N.V. in the autumn of 2014. She was independent director of Gentium SpA, a pharmaceutical company already listed on the Nasdaq, and Simmel Difesa SpA. She is currently a Managing Partner at International Accounting Solutions S.r.l. (Milan, Italy), an accounting firm that she set up in 2002.

Fabio Colasanti. Born in Velletri (RM) in 1964, he obtained a degree in Economy at the Sapienza University of Rome and subsequently studied economics for a year at the College of Europe in Bruges (Belgium). After holding various positions in the telecommunications company Italcable SpA based in Rome (later absorbed by Telecom Italy SpA), he was Officer of the European Commission in Brussels from 1977 to 2010. In particular, from 1977 to 1984 he worked as an economist in the Directorate General "Economic and Financial Affairs". Between 1985 and 1987 he was a member of the Group of the Spokesman of the European Commission, in charge of economic and monetary affairs, regional policy, credit, investment and small and medium-sized enterprises. From 1988 to 1995 he was Head of the "Economic Outlook" and "Analysis of macroeconomic policies" units at the Directorate General "Economic and Financial Affairs" of the Commission. From 1996 to 1999, he was Director in the Directorate General "Financial Statements". In 1999 he also held the position of Deputy Chief of the Cabinet of Commission President Romano Prodi. Between 2000 and 2002 he was general manager of the Directorate General "Enterprise", while from 2002 to 2010 he was general manager of the Directorate General "Information Society and Media" of the Commission. He is currently Chairman of the International Institute of Communications, based in London.

Anna Gatti. Born in Pavia in 1972, she graduated in Business Administration from the Università "Bocconi" in Milano in 1997, where she then got a Ph.D. in Business Administration and Management in 2001. In 2001, after two years spent as a visiting student, she was Post-Doc in Organizational Behavior at the Institute of International Studies at Stanford University (California, USA). She was also a visiting professor at the Department of Economics of the University of Stanford from 2004 to 2005. Later, she was Research Associate at the University of Berkeley (California, USA) and in 2008 she obtained a Ph.D. in international research in Criminology at the Universita degli Studi di Trento, in consortium with the University of Oxford (UK), Rotterdam (Netherlands) and Washington (USA). She is member of the Order of Professional Journalists. She has held various positions at major companies, including listed companies, in Italy and abroad, among which mention the roles of management in the areas of Online Sales and Operations (2007-2011) and Product (2011) Google/Youtube Mountain View (California, USA); Senior Director of Advertising and New Monetization at Skype/Microsoft in Palo Alto (California, USA); Independent board member at Buongiorno SpA, listed on the STAR segment (2007-2012); Board member at Almawave USA Inc (California, USA). She was also Senior Economist for the World Health Organization from 2002-2004 and partners myQube - Telecom Italian Venture Fund from 2004 to 2007. She is co-founder and CEO of Soshoma Inc., headquartered in San Francisco (California, USA). As at 31 December 2014, and as of the date of this Report, she is an independent director on the Board of Directors at Piquadro SpA, Gtech S.p.A. and Banzai S.p.A., a company listed on the MTA.

**Alberto De Nigro.** Born in Rome in 1958, he graduated from the Sapienza University of Rome with a degree in Business and Economics. He is registered with the Register of Chartered

Accountants of Rome and in the Register of Independent Auditors. He is expert on corporate and tax issues of restructuring, mergers and acquisitions made by corporate groups both national and multinational, has gained significant experience with regard to the problems of non-profit organizations, especially in the field of taxation of scientific associations, bank foundations and various sport associations, and business valuations both in the industrial and financial sectors. He has been a partner of major law firms and tax authorities, such as Studio Consulting Legal and Tax - correspondent of Andersen Worldwide (1994-1997), CBA Studio Legale e Tributario (1998-2012) and, most recently, Legalitax Studio Legale e Tributario, where he currently carries out his He has held and continues to hold positions on the board of directors, board of statutory auditors, auditor and liquidator of companies also with securities listed on regulated markets. He was, among other things, a standing auditor at Acea SpA, Telecom Italy Media SpA Ergo Previdenza SpA (Munich RE Group), a member of the board of directors of Insurance Mutual Insurance of Rome City Council, member of the Board of Auditors of the public body Sportass Cassa di Previdenza per l'Assicurazione degli Sportivi and member of the Supervisory Board of Faro Assicurazioni e Riassicurazioni S.p.A. in compulsory winding up. As at 31 December 2014, and as of the date of this Report, he served, in particular, as Chairman of the Board of Statutory Auditors of Banca Finnat Euramerica S.p.A., independent director, member of the Management and Risk Control Committee at Engineering - Ingegneria Informatica S.p.A. (both listed on the MTA), as well as standing auditor at F2i - Fondi italiani per le infrastrutture SGR S.p.A and Chairman of the Board of Auditors of CONI.

### 4.2.1 Maximum number of offices held in other companies

Directors shall accept and remain in office when they deem that they can devote the necessary time to the diligent performance their duties, also in the light of participation in Board committees, also taking into account the number of positions held as Director or Statutory Auditor in other companies listed on regulated markets (including foreign markets) or unlisted companies, in financial, banking, insurance companies or in large companies, as well as any other professional activities they may be involved with.

In this regard, according to the regulation adopted by the Board of Directors of the Company, a maximum number of five (5) positions as director or statutory auditor may be held in other companies listed on regulated markets, including foreign markets, or in financial, banking, insurance companies or in large companies, compatible with the proper performance of Director of the Company. In calculating the number of offices held, those held by directors in groups that are part of the Rai Group do not count.

Director candidates for Rai Way must provide the Board with an updated list of any directorships, management and audit positions they hold. Following their appointment and before accepting a directorship, Directors must notify the Board about any directorship, management or audit positions held in other companies that have a limit on the number of board mandates.

If the limit is exceeded, the Board will assess the situation in the interest of the company, and then call upon the director to take appropriate action.

Based on information received from the Directors, the Board shall disclose on an annual basis the Directorships or positions as Statutory Auditors held by the Directors in the above-mentioned companies. The composition of the Board of Directors in office on the date of this Report is consistent with the abovementioned limits.

Further evaluations on the maximum number of offices may be made by the Board also on the basis of any recommendations made by the Remuneration and Appointments Committee.

## 4.2.2 Induction Programme

During the first meeting of the Board of Directors following the Global Offering, held on the First Trading Day, four new independent directors began their term of office. A presentation was given (with the support of the key executives of the Company) to illustrate the main business features of Rai Way, the organizational structure – current and future – and the Company's management and financial policy.

On the date of this report, in consideration of the short period of time that has passed since the First Trading Day and notwithstanding the discussions and updates made during the board meetings (including the meeting mentioned above), there has yet to be any specific initiatives in the workings in order to provide a greater understanding of the business sector in which the Issuer operates, the corporate dynamics and relevant evolution, as well as the regulatory framework and corporate governance system, while the possibility to do so during the year remains open.

## 4.3 Role of the Board of Directors (Art. 123-bis [2][d] TUF)

Pursuant to current regulations for companies with shares listed on regulated markets and in accordance with the recommendations of the Corporate Governance Code, the Board of Directors plays a central role in the Company's governance system.

The Board adopts an organization and modus operandi which enables it to perform its functions in an effective manner. It meets, in accordance with the Articles of Association, at the company's registered office or elsewhere in Italy or abroad, usually on a quarterly basis, and at any rate any time it is deemed necessary by the Chairman, or in the event that he/she is absent or unable to act, by the individual replacing him/her, or when a written request is made to the Chairman by the CEO or at least two Directors. The Board may also be convened on the request of the Board of Statutory Auditors.

From the First Trading Day to 31 December 2014, the Board met two times with the meetings lasting an average of 4.1 hours.

The attendance rate by each Director at the above Board meetings was 100%.

The call notice is sent to all directors and standing auditors in general at least three days before the meeting. In urgent cases, this period may be reduced to one day. The call notice should include, except in cases where this is not possible due to confidentiality issues, the items on the agenda so that the attendees can read the issues ahead of time and come prepared to the meeting. As a rule, documentation supporting the proposals at hand and any other information that may be required so the Directors are able to express an informed opinion on the issues being decided are provided to the Directors at least 48 hours before the meeting. When, in specific cases, it has not been possible to provide pre-

meeting information within the above deadline, the Chairman ensures that the necessary time is devoted to an effective discussion on the items on the agenda during the meeting. The Directors were sent supporting documentation within the time limit indicated above; however the items on the agenda were in any case subject to in-depth discussion also during the board meeting.

The Chairman of the Board of Directors, also upon request of one or more Directors, may request the CEO that certain executives of the Issuer, managers in charge of the pertinent management areas related to the Board agenda, attend the meetings of the Board, in order to provide appropriate supplemental information on the items on the agenda. As a rule, the secretary of the Board attends all Board meetings.

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Article 17 of the Articles of Association establishes that the Board of Directors shall be solely responsible for managing the company and shall work with the diligence required in accordance with the nature of the duty and on the basis of the specific skills of each of its members. In particular, the Board of Directors shall be vested all powers for the ordinary and extraordinary management of the Company, and the right to carry out all actions considered necessary to achieve the corporate purposes, except for those powers that are reserved by law to the Shareholders' Meetings.

Article 23.2 of the Articles of Association provides that, in addition to those duties and powers that cannot be delegated by law, the Board of Directors is responsible for passing resolutions - which cannot be delegated - concerning:

- the general guidelines, as well as the adoption and amendment of the Company's business, strategic and financial plans;
- the appointment and dismissal of the General Manager and Chief Financial Officer,
- assessments on the general performance of the company.

The Board of Directors is also vested with the power to resolve on:

- (i) the opening and closing of secondary offices;
- (ii) the reduction of share capital in the event of the withdrawal of one or more shareholders;
- (iii) updating the Articles of Association to meet regulatory provisions;
- (iv) mergers and de-mergers in the cases listed in Articles 2505, 2505-bis and 2506-ter of the Italian Civil Code;
- (v) indicating which of the directors may represent the company;
- (vi) transfer of the headquarters within Italy

Lastly, it is the exclusive task of the Board to report to the shareholders at the Shareholders' Meeting.

In line with the requirements of Criteria 1.C.1.(c) of the Corporate Governance Code, the Board of Directors has assessed the adequacy of the organisational, administrative and

accounting structure of the Company, especially with regard to the internal control and risk management system, and in this case making use of the preliminary activities of the Control and Risks Committee.

The Board evaluates the general performance of the company, paying particular attention to the information received from the delegated bodies and periodically, at least on a quarterly basis, comparing the results achieved with those planned, as recommended in Criteria 1.C.1. (e) of the Corporate Governance Code;

The Board has established general criteria to identify transactions having a significant impact on the Issuer's strategies, profitability, assets and liabilities or financial position, and it believes, currently, that the powers do not fall within their delegated management powers and are the responsibility of the collegiate body.

In view of the brief period that has passed since the First Trading Day, the Board has not yet made an assessment on its performance and on its committees, nor on the size and composition, as well as the contribution made by each Director, taking into account elements such as professional competence, experience (including managerial experience), gender of its members and the number of years in office. This assessment will be carried out by the Board during, or in any case taking into account the current year as of the date of this Report.

The Shareholders' Meeting has not authorized any exceptions to the prohibition on competition pursuant to Article 2390 of the Italian Civil Code.

### 4.4 Delegated Bodies

#### 4.4.1 Chief Executive Officer

In accordance with Art. 24 of the Articles of Association, the Board of Directors may appoint a Chief Executive Officer (CEO, and establish that person's powers and responsibilities.

On 18 September 2014, the Board appointed Stefano Ciccotti as CEO.

The CEO oversees the company's day-to-day operations and submits the appropriate recommendations to the Board of Directors.

The Board of Directors has assigned the following powers and responsibilities to the office of CEO, effective immediately and until such time as it resolves otherwise:

- (i) to represent the company, within the scope of his or her powers, and to sign on the company's behalf vis-à-vis public and private entities, courts and legal authorities, tax administrations and independent authorities;
- (ii) to implement resolutions of the Board of Directors, within the scope of his or her powers, indicating the guidelines to the General Manager;
- (iii) to design the business plan to be approved by the Board of Directors, on the basis of development plans prepared by the chief of strategy with input from the board chair, and ensure that the approved plan is duly implemented; to carry out, within the scope of those plans, the investment programs approved by the Board of

Directors; and to recommend guidelines for business operations, commercial policies, production and purchasing policies, and all initiatives deemed to be in the company's interest;

- (iv) to draft budgets and financial statements and submit them to the Board of Directors;
- (v) to execute, amend and terminate acts, agreements and contracts pertinent to the corporate purpose, including but not limited to purchase, sale, trade-in or leasing contracts; agreements for the sale of services, movable property, real estate and intangible assets; and contracts relating to intellectual property, trademarks and patents, provided that the amount of such acts, agreements and contracts does not exceed €1,000,000.00 either individually or in combination with related transactions;
- (vi) to define the company's operating units within the framework of the organization established by the Board of Directors;
- (vii) to hire and dismiss personnel, except for executive and semi-executive managers; to appoint personnel, except for executive managers, within the limits set by the company's plans and after notifying the board chair; and to define personnel policies in keeping with the guidelines and directives laid down by the Board of Directors;
- (viii) to manage and administer personnel, with the express power to take all relevant action required by law, in particular with regard to union representation, insurance, social security and taxation, informing the board chair periodically; and to see to the enforcement of collective employment contracts;
- (ix) to execute, amend and terminate consulting contracts, including for the assignment of advisory and/or technical/professional services to outside experts, of a duration not exceeding one year and an amount not exceeding €200,000.00 per contract or assignment (or per group of contracts/assignments with the same party), informing the board chair of all contracts and assignments that are strategically significant for the company;
- (x) to represent the company with labour associations and unions and with the authorities in charge of negotiating labour agreements and settling disputes, including the power to negotiate conditions and settle any litigation;
- (xi) to conduct all short- or medium-term financial and banking transactions in which the company acts as payer or payee, and to sign the relevant contracts with third parties (in particular with banks and credit institutions, financial institutions and post offices), including but not limited to deposits, current accounts, credit facilities, bank advances, discounts, mortgage loans and other financing; to execute transactions from the company's accounts within the limits of existing balances and credit lines; and to grant loans to investee companies in relation to their operating needs;

- (xii) to issue, accept and endorse credit instruments; to collect on promissory notes; to issue (or have issued), on behalf of the company or its investees, binding letters of patronage or sureties; to establish, register and renew mortgages and liens; to allow the cancellation or limitation of mortgages on third-party property established in the company's favour; and to forgive mortgages and subrogations, including legal mortgages, and take all other action concerning mortgages taken out by third parties in the company's favour, provided the amount of the aforementioned transactions does not exceed €1,000,000.00 either individually or in combination with related transactions;
- (xiii) to recommend to the Board of Directors the names of directors, statutory auditors and independent auditors to be appointed at investee companies;
- when the amount of a court case/dispute does not exceed €1,000,000.00, to (xiv) represent the company in all such cases/disputes in Italy and abroad, before the ordinary or special legal authorities of any instance or degree and before national and international arbitration boards, including the power to delegate individual cases/disputes to attorneys-in-fact as provided for by signed powers of attorney; to file and pursue actions and legal petitions in any civil, administrative, criminal or arbitrating venue, including partie civile proceedings and actions of enforcement, voiding, cassation and constitutionality, as either plaintiff or defendant, by intervention or third-party challenge, and in this regard to retain or dismiss counsel, litigators, expert witnesses, company representatives, referees and arbitrators, electing domicile accordingly; to settle individual cases/disputes, sign arbitration settlements and arbitration clauses, waive and/or accept waivers of the legal action or its outcome, and respond to informal or formal questioning regarding the facts of the case or dispute; and to file petitions, rebuttals, administrative appeals and complaints with the central or local administrative authorities or independent watchdog authorities;
- (xv) to comply with all tax obligations set by law, including by signing all statements or returns to be filed with the tax authorities; to retain and pay in the withholding tax required of the company in its role as withholding agent; and to represent the company in its dealings with the authorities for the negotiation and settlement of any tax issue whatsoever;
- (xvi) to fulfil all of the company's obligations as data controller pursuant to Legislative Decree 196/2003 (as amended), by exercising the broadest decision-making powers in this regard, with particular reference to the security policy;
- (xvii) to assume the role of employer in matters pertaining to safety in the workplace and employees' health, exercising the related powers and fulfilling all of the company's obligations in this regard;
- (xviii) to appoint and revoke general or special proxies and attorneys-in-fact, for individual acts or given categories of act, within the scope of the powers assigned.

The powers described above were such at the year ended on 31 December 2014 and are unchanged as of the date of this Report.

For the purposes Criteria 2.C.5. of the Corporate Governance Code, on the date of this Report, the CEO, who is the key person responsible for managing the company, does not hold, nor has he previously held, directorships in other issuers where the Chief Executive Officer is a director of the issuer (as well as directorships and audit positions in any other company).

### 4.4.2 Chairman of the Board of Directors

Pursuant to Art. 18 of the Articles of Association, if the Shareholders' Meeting has not done so, the Board of Directors elects a Chairman from among its members and, if it wishes, a vice chairman to serve as deputy. The Chairman, and the Vice chairman if appointed, remain in office throughout the term of the Board of Directors.

As better specified below, the Chairman of the Board of Directors is not principally in charge of Rai Way's management (chief executive officer) and is not the company's controlling shareholder.

In accordance with Art. 15 of the Articles of Association, the Chairman of the Shareholders' Meeting has full powers to preside over the meetings in compliance with the criteria and procedures laid down in current regulations and the Shareholders' Meeting Regulations. Also, in accordance with the Board Regulations, the chairman:

- Calls and presides over meetings of the Board of Directors, coordinating the Functions of the governing body<
- ensures that adequate information concerning the agenda items, in terms of both
   quality and quantity, is provided to all directors so that they are in a position to make informed decisions;
- organizes and coordinates the work of the Board of Directors.

As at the date of this Report, Camillo Rossotto serves as Chairman.

The Board of Directors has assigned the following powers and responsibilities to the office of the Chairman of the Board of Directors, with immediate effect, and until such time as it resolves otherwise:

- (i) to represent the company in Italy and abroad in its dealings with state and local governments, public and private entities and physical and legal persons, in order to exercise the powers necessary to take all actions pertinent to the corporate purpose, with the exception of those that the Board of Directors has reserved to the chief executive officer;
- (ii) without prejudice to the powers of representation assigned to the chief executive officer, to represent the company (as plaintiff or defendant) in all cases/disputes in Italy and abroad, before the ordinary or special legal authorities of any instance or degree and before national and international arbitration boards, including the power to delegate individual cases/disputes to attorneys-in-fact as provided for by signed powers of attorney; to file and pursue actions and legal petitions in any civil, administrative, criminal or arbitrating venue, including partie civile proceedings and actions of enforcement, voiding, cassation and constitutionality, as either plaintiff

or defendant, by intervention or third-party challenge, and in this regard to retain or dismiss counsel, litigators, expert witnesses, company representatives, referees and arbitrators, electing domicile accordingly; to settle individual cases/disputes, sign arbitration settlements and arbitration clauses, waive and/or accept waivers of the legal action or its outcome, and respond to informal or formal questioning regarding the facts of the case or dispute; and to file petitions, rebuttals, administrative appeals and complaints with the central or local administrative authorities or independent watchdog authorities;

- (iii) to represent the company, in person or through proxies, at the shareholders' meetings of other companies in which it invests;
- (iv) to serve as primary liaison with the Compliance Committee pursuant to Legislative Decree 231/2001, organizing the activities of that committee's technical secretariat; 231/2001;
- (v) to appoint and revoke general or special proxies and attorneys-in-fact, for individual acts or given categories of act, within the scope of the powers assigned.
- (vi) to oversee the company's external relations at the local and national level and its communications with the press, and promote Rai Way's image in the national and international markets, coordinating with the chief executive officer;
- (vii) to supervise the work of the Internal Auditing department, setting guidelines, planning activities and periodically verifying the adequacy and proper functioning of that department.

The powers described above were such at the year ended on 31 December 2014 and are unchanged as of the date of this Report.

### 4.4.3 Executive Committee

As at the date of this Report no Executive Committee has been established.

### 4.4.4 Board Briefing

Pursuant to Art. 19 of the Articles of Association and the Board Regulations, a Board of Directors meeting is called, usually at least once every three months. It is coordinated and regulated by the Chairman of the Board of Directors or by his/her representative, who is also responsible for ensuring that the Directors are provided with timely and adequate information so as to enable the Board to make informed decisions on the business to be discussed.

In particular, the Board Regulation establishes that the flow of information amongst and within corporate bodies is an essential condition for ensuring that the objectives of efficient management and effective control of the company are actually achieved. In order to ensure the continuous and comprehensive flow of information amongst and within the corporate bodies, the Board is called on to approve and oversee the maintenance and update of a structured information flow system over time that regulates the circulation of information and ensures the correct flow in a timely and comprehensive manner, whilst respecting the responsibilities of the various bodies with supervisory and control functions. For discussions on the items on the agenda, supporting documentation is provided to the Directors and

Auditors which contains the information necessary to allow them to knowledgeably discuss the issues to be resolved.

Article 24 of the Articles of Association provides that the decisions made by those with delegated powers must be disclosed to the Board according to the procedures and frequency (at least quarterly) established by the Board. Furthermore, the delegated bodies must report in a timely manner and at least on a quarterly basis to the Board of Directors and the Board of Statutory Auditors on the activities carried out, the general performance of the company, the business outlook, as well as on any transactions that have a significant impact on the results of operations and financial position or due to their specific characteristics – with particular regard to those that could potentially give rise to a conflict of interest- carried out by the Company.

The CEO reported on the exercise of his powers, in particular, at both Board meetings held in the period between the First Trading Day and 31 December 2014.

### 4.5 Other Executive Directors

On the date of this Report, apart from the Chief Executive Officer, there are no other executive directors under the terms indicated in Criteria 2.C.1. of the Corporate Governance Code.

### 4.6 Independent Directors

The Shareholders' Meeting, held on 18 September 2014, 6 October 2014 and 29 October 2014, respectively, appointed the following 4 independent directors, who took office on the First Trading Date:

- Joyce Victoria Bigio;
- Fabio Colasanti;
- Alberto De Nigro;
- Anna Gatti.

The evaluation of the independence of the non-executive members of the board, pursuant to Art. 3 of the Corporate Governance Code and Art. 148 (3) TUF / in compliance with Criteria 3.C.1 and 3.C.2 of the Corporate Governance Code - in the presence of the Board of Statutory Auditors during the first board meeting after the First Trading Day, and disclosed to the market on the same day. This evaluation was carried out, in the presence of the Board of Statutory Auditors (which did not make any comments), on the basis of written statements and the information contained therein provided by the independent directors (for which the Company is unaware of any elements that are contrary thereto). For the purposes of Criteria 3.C.6 of the Corporate Code of Governance, in view of the short period of time passed between the First Trading Date and 31 December 2014, no independent directors' meetings were held in the absence of the other directors.

On accepting the appointment, as well as at the time of the aforementioned renewal of the board evaluation, the independent directors of Ray Way agreed to promptly notify the Board of Directors of any changes occurring, also with regard to meeting the independence requirements.

## 4.7 Lead Independent Director

The Board of Directors decided not to appoint a lead independent director, given that the conditions for such appointment provided in Criteria 2.C.3. of the Corporate Governance Code are not met.

### 5 Management of Corporate Information

Pursuant to the Board Regulations, the Board of Directors approves instructions and procedures for setting up the necessary organizational bodies in charge of handling information flows, managing confidential and inside information, and maintaining the register of persons with access to inside information.

On 4 September 2014, the Board approved the Inside Information Policy, which was later amended, mainly at the procedural and organizational level.

The Inside Information Policy aims to ensure that inside information is handled promptly, completely and appropriately, without causing information asymmetries among the public. More specifically, the disclosure of inside information according to the rules laid down in the Policy helps protect the market and investors by making sure they have sufficient knowledge of the company's affairs to make informed investment decisions. The Policy also aims to prevent any person or category of persons from using information not known to the public in order to conduct speculative trades, to the detriment of investors who are not privy to such information.

The Inside Information policy applies in particular to the directors, statutory auditors, executives and employees of Rai Way, and more generally to all persons who, due to their jobs, professions or functions performed on Rai Way's behalf, have regular or occasional access to inside information.

The Inside Information Policy highlights the role of the following persons and bodies:

- (a) the "Information Officer", appointed by the Board of Directors (along with one substitute), is the person in charge of implementing the provisions of the Inside Information Policy, who:
  - (i) with input from the relevant units, handles relations with the media and drafts press releases concerning inside information;
  - (ii) with input and assistance from the relevant units, ensures compliance with market disclosure obligations by releasing statements approved by the Inside Information Committee, as discussed in letter (b) below;
  - (iii) with input from the relevant units, maintains the registry pursuant to Art. 115-bis TUF and ensures that the data contained therein is up-to-date and safely stored;
- (b) A specially formed "Inside Information Committee", made up of Rai Way's CEO, General Manager and Chief Financial Officer, which:
  - (i) oversees procedures for the handling of inside information as well as relations with institutional investors and the press, with input from the relevant units;
  - (ii) determines the relevance of the information reported to it, with support from the Information Officer and the relevant units;

- (iii) decides whether to alert the market or else delay disclosure of the information, if such disclosure might compromise a transaction the company is about to undertake or if the events or circumstances are not well enough defined to allow the public to make informed decisions;
- (iv) approves the press releases submitted to it by the Information Officer.

If the events described in the press release are subject to resolution of the Board of Directors, it is the Board that makes the above decisions.

# 6 BOARD COMMITTEES (ART. 123-BIS [2] [d] TUF)

In accordance with Arts. 4, 5, 6 and 7 of the Corporate Governance Code, which recommend that listed companies set up various committees within the Board of Directors to oversee specific matters, Art. 24 of the Articles of Association empowers the Board of Directors to establish committees with advisory or proposal-making functions and to determine how many board members will sit on such committees and what their responsibilities will be.

In the interests of simplification and efficient *governance*, the company has decided to form a single committee to oversee appointments and remuneration, as allowed by the Corporate Governance Code under certain conditions, as better described in Part 7.

The Board committees shall have access to all information and departments necessary for them to perform their respective tasks. They may also hire external consultants at the company's expense, without exceeding the budget approved by the Board of Directors. The committees formed within the Board of Directors are described below.

The Board of Directors, at their meeting held on 4 September 2014, approved the Board of Directors Regulation which also governs the composition, responsibilities and functioning of the Control and Risks Committee and the Remuneration and Appointments Committee.

The above committees were formally established by the Board of Directors on 19 November 2014.

The Control and Risks Committee also performs the duties of the Committee for Related Party Transactions pursuant to CONSOB Regulation 17221 of 12 March 2010, and oversees the company's Related Party Transactions Procedure.

The Control and Risks Committee and the Remuneration and Appointments Committee, in accordance with Art. 37 of the Market Regulations, are each comprised of three non-executive, independent directors including a Chairman appointed by the Board of Directors. At least one member of each committee has sufficient experience in accounting and finance or risk management, as determined by the Board of Directors at the time of appointment.

Pursuant to the Board Regulations, the committees meet at the established intervals and whenever special circumstances so require; meetings are valid if a majority of the committee's members are present. The Chairman of each committee may decide to hold meetings by audio/videoconference, provided that each of the participants can be identified by all others and that each of them can participate in real time in the deliberations and receive, view and transmit documents.

During committee meetings, a secretary (who need not be a member of the committee) is appointed to draw up minutes of the meeting, being sure to explain any dissenting positions by those present. The secretary will archive the minutes so they can be consulted by any committee members who were absent, and/or by the directors or statutory auditors. The committees have budgets which can be increased for specific needs.

#### 7 REMUNERATION AND APPOINTMENTS COMMITTEE

The Remuneration and Appointments Committee (the "Committee", for the purposes of this Part), in keeping with the recommendations Principles 5.P.1 and 6.P.3 of the Corporate Governance Code and as permitted by that Code, is a single body that performs the duties of the Appointments Committee and the Remuneration Committee.

Provisions concerning the duties, composition, organization and functioning of the Remuneration and Appointments Committee are contained in the Board Regulations.

# 7.1 Composition and functioning of the Remuneration and Appointments Committee

The members of the Remuneration and Appointments Committee, including its Chairman, were appointed by the Board of Directors on 19 November 2014. Consistently with Art. 37 of the Market Regulations, because Rai Way is under the management and coordination of Rai, this committee is comprised wholly of independent directors pursuant to Art. 3 of the Corporate Governance Code and Art. 148(3) of the Consolidated Law on Finance.

The members of the Remuneration and Appointments Committee are Anna Gatti (chair), Joyce Victoria Bigio and Fabio Colasanti.

All members of the Remuneration and Appointments Committee have sufficient knowledge and experience in accounting and finance and/or in compensation policies.

Unless a shorter term is decided at the time of appointment, the members serve for as long as they hold seats on the Board of Directors. They may resign from the committee, without necessarily resigning from the Board of Directors. If a member leaves office for any reason, the Board of Directors appoints a replacement. The new member's term is the same as that of the person replaced. If the committee chair leaves office, when appointing that person's replacement, the Board of Directors will also designate the new chairman.

In performing its duties, the committee may be assisted by other units or hire external consultants, at the company's expense, without exceeding the budget set annually by the Board of Directors. If it plans to hire a consultant to obtain information on retribution policies in the market, the committee must ascertain beforehand that there are no circumstances compromising the consultant's independence of judgement.

The Shareholders' meeting determines the annual fees for committee members.

Committee meetings are called by the chair, whenever he or she sees fit, or at the request of another member. As a rule, the notice of meeting is sent at least three days prior to the scheduled date. In urgent cases, as determined by the committee chair, meetings may be called one day in advance. Committee meetings are also valid without prior notice, if all members are present.

The chair of the Board of Directors and the chief executive officer are entitled to attend the committee's meetings. The Chairman of the Board of Statutory Auditors shall also be invited to the meetings, and may delegate another Statutory Auditor to attend the meetings. At its own discretion, the committee may invite to a given meeting any other individual(s) from within the company, in relation to the units and departments affected by the issues

discussed (including the members of other Board committees), or from outside the company when their presence is considered helpful to the committee's work.

No director may attend a committee meeting at which proposals regarding the compensation of Board members are submitted or discussed.

The Chairman of the Committee shall periodically report to the Board on the Committee's activities. During the annual Shareholders' Meeting, the committee, or the Board of Directors on the basis of indications provided to it, reports on remuneration policies and the committee (through its chair or another member) reports on its work during the year.

Considering the brief period of time passed between the First Trading Day and 31 December 2014, no committee meetings were held in 2014.

In 2015, the committee plans to meet whenever necessary in order to fulfil its responsibilities properly and effectively. As of this writing, three committee meetings have been held essentially to conduct due diligence for the remuneration policy.

## 7.2 Functions of the Remuneration and Appointments Committee

#### The Committee:

- a) gives opinions to the Board on the proposals submitted by the
  - Chairman or CEO, concerning:
  - (i) the definition of policies for appointing company directors;
  - (ii) the appointment of the CEO, General Manager and other key management personnel;
  - (iii) the definition of succession plans for the CEO, General Manager and other key management personnel;
  - (iv) the selection of candidates for the position of Rai Way director in case of co-optation or for the position of independent director to be put to the shareholders' meeting, taking account of any input from the shareholders;
  - (v) the appointment of Board committee members, at the chair's recommendation;
  - b) makes recommendations to the Board of Directors concerning a general policy for the compensation of the CEO, General Manager and other key management personnel, including so that the Board can prepare the annual compensation report for submission to the shareholders' meeting; and periodically evaluates the adequacy, overall consistency and concrete implementation of the general compensation policy approved by the Board;
  - makes recommendations to the Board of Directors regarding the full compensation packages of the CEO, the General Manager and other key management personnel, and the definition of criteria for the compensation of top management, including the performance targets tied to bonuses;

- d) monitors enforcement of the decisions made by the Board, in particular by verifying the achievement of performance targets;
- e) reviews any employee stock option plans or cash incentive plans and the company's strategic development policies for human resources.

In accordance with Criteria 4.C.1 (e) of the Corporate Governance Code, the committee may access all information and departments' necessary to perform its duties and may also hire external consultants, without exceeding the budget assigned.

The Board of Directors has assigned to the Remuneration and Appointments Committee a budget of €50,000. As stated in the Board Regulations, the financial resources available to the committee can be increased for specific needs.

#### 8 REMUNERATION OF DIRECTORS

The company's remuneration policy, currently being implemented, is consistent, *inter alia*, with the applicable provisions of the Corporate Governance Code.

For information on the company's general remuneration policy, share-based compensation plans (which do not exist at present but could in the future), remuneration of executive and non-executive directors and key management personnel, incentives in place for the Internal Auditing manager and the financial reporting manager, and indemnities due to directors in case of resignation, dismissal or termination of employment further to a takeover, see the Rai Way Remuneration Report prepared in accordance with Art. 123-ter TUF, which will be made available to the public by the deadline and with the means provided for by law, including via publication online at www.raiway.it.

We report in any case that there are no agreements between the company and its directors allowing for indemnities of any kind, including insurance indemnities, in case of resignation or dismissal without just cause or termination as a result of a takeover.

The following table indicates where information on the above aspects can be found in the Remuneration Report.

Information recommended by the Corporate Governance Code	Relevant part(s) of the Remuneration Report
General remuneration policy (Principle 6.P.4 of the Corporate Governance Code)	Section I
Share-based remuneration plans (Criteria 6.C.2 of the Corporate Governance Code)	N/A
Remuneration of executive directors (Principle 6.P.2 of the Corporate Governance Code)	Section I, Par. 3 and 4 Section II
Remuneration of key management personnel (Principle 6.P.2 of the Corporate Governance Code)	Section I, Par. 3 and 4 Section II
Incentive plans for the financial reporting manager (Criteria 6.C.3 of the Corporate Governance Code)	Section I, Par. 3 and 4 Section II
Incentive plans for Internal Auditing manager(Criteria 6.C.3 of the Corporate Governance Code)	Section I, Par. 4
Remuneration of non-executive directors	Section I, Par. 4
Indemnities for directors in case of resignation, dismissal, or termination due to a takeover (Principle 6.P.5 of the Corporate Governance Code)	N/A (see Section I, Par. 4)

#### 9 CONTROL AND RISKS COMMITTEE

The company has established a Control and Risks Committee (see Part 6 of this report).

This role of the Controls and Risks Committee (also referred to as the "Committee" for the purpose of this Part) is to assist the Board of Directors in issues relating to internal controls and policies for managing risks, and to oversee related party transactions pursuant to the Regulation on Related Party Transactions and the Related Party Transactions Procedure.

Provisions concerning the duties, composition, organization and functioning of the Control and Risks Committee are contained in the Board Regulations.

# 9.1 Composition and functioning of the Control and Risks Committee (Art. 123-bis [2] [d] TUF)

The members of the Remuneration and Appointments Committee, including its Chairman, were appointed by the Board of Directors on 19 November 2014. Consistently with Art. 37 of the Market Regulations, because Rai Way is under the management and coordination of Rai, this committee is comprised wholly of independent directors pursuant to Art. 3 of the Corporate Governance Code and Art. 148(3) of the Consolidated Law on Finance.

The members of the Control and Risks Committee are Joyce Victoria Bigio (chairperson), Fabio Colasanti and Alberto De Nigro.

All members of the Control and Risks Committee have sufficient knowledge and experience in accounting/finance or risk management.

Unless a shorter term is decided at the time of appointment, the members serve for as long as they hold seats on the Board of Directors. They may resign from the committee, without necessarily resigning from the Board of Directors. If a member leaves office for any reason, the Board of Directors appoints a replacement. The new member's term is the same as that of the person replaced. If the committee chair leaves office, when appointing that person's replacement, the Board of Directors will also designate the new chairman.

The Shareholders' meeting determines the annual fees for committee members.

The committee meets with the frequency considered appropriate and whenever a meeting is requested by one of its members or the chair of the Board of Statutory Auditors; the notice of meeting is sent by the committee chair or committee secretary, as a rule at least three days prior to the scheduled date. In urgent cases, as determined by the committee chair, meetings may be called one day in advance. The notice must contain the place, date and time of the meeting as well as the agenda. The meeting is considered to be held where the committee chair and secretary are located.

A meeting is valid if attended by the majority of members in office; motions carry with an absolute majority of those present. In case of a tie, the chair's vote will prevail. If the chair is absent or unable to serve, the most senior member of the committee will take over as temporary chair. The committee chair may decide to hold meetings by audio/videoconference, provided that each of the participants can be identified by all others

and that each of them can participate in real time in the deliberations and receive, view and transmit documents.

During committee meetings, a secretary (who need not be a member of the committee) is appointed to draw up minutes of the meeting, being sure to explain any dissenting positions by those present. The secretary will archive the minutes so they can be consulted by any committee members who were absent, and/or by the directors or statutory auditors.

Committee meetings are attended by the financial reporting manager, the Internal Auditing manager and the chair of the Board of Statutory Auditors, or another standing auditor designated by that person; department managers and other executives from the company may also be invited for specific topics. The chair of the Board of Directors and the chief executive officer are always entitled to attend.

The committee may spend an appropriate amount in fulfilment of its duties, without exceeding the annual budget approved by the Board of Directors.

The Board Regulations also lays down the rules for temporary replacement of a Committee member with reference to, in particular, cases where the Committee is due to give an opinion on transactions with related parties and/or associates. After affirming that for every transaction considered, all committee members must be persons other than the counterparty or their associates, the Regulations state that if a committee member is a counterparty to the transaction (or a person related to a counterparty), he or she must promptly inform the chair of the Board of Directors and the committee chair and abstain from attending committee sessions concerning the transaction in question.

In this case the chair of the Board, with input from the committee chair, will immediately substitute the conflicted member by asking another independent, non-related member of the Board of Directors to serve in that person's stead.

For transactions with related parties and/or associates that need to be finalized as a matter of urgency and for which the committee's input is required during the negotiation and due diligence phase and/or the opinion gathering phase, the committee chair, having acknowledged the urgency and learned that most or all members are unavailable to meet or in any case to perform the required task in time for the transaction to go through, will announce this impediment to the chair of the Board of Directors. Such notice must be given no later than the day after the committee chair learns of the unavailability of the majority or all of the members. After consulting the CEO to determine whether it is feasible to delay the transaction, the chair of the Board of Directors will immediately replenish the committee with independent directors to make up for the shortfall of members, following the same procedure described for temporary substitutions due to conflict of interest (appointment of replacement[s] from among the independent members of the Board). This also applies if the shortfall is caused by the resignation of a committee member.

In the period between the First Trading Day and 31 December 2014, one committee meeting was held, lasting 4 hours and 15 minutes and the minutes duly drawn up. Besides the secretary, all members of the Committee, all members of the Board of Statutory Auditors, the Financial Reporting Manager and several invited representatives of the

independent auditing firm attended this meeting. The Committee checked the guidelines of the audit plan for the 2014 financial statements, the impact of the New Service Contract between the Company and Parent and the function of Internal Auditing manager. It also reviewed the pre/closing figures for 2014 and the characteristics of the Internal Control and Risk Management System (ICRMS).

In 2015, the committee plans to meet whenever necessary in order to fulfil its responsibilities properly and effectively. As of this writing it has met four times, mostly for due diligence proceedings relating to the ICRMS. In particular it has reviewed the proposed guidelines of the ICRMS and the 2015 audit plan prepared by the internal auditing manager, reviewed the process for preparing the 2014 financial statements and the adequacy of the accounting standards used by the company.

#### 9.2 Duties attributed to the Control and Risks Committee

In accordance with the recommendations contained in Criteria 7.C.1 and 7.C.2 of the Corporate Governance Code, the role of the Committee – providing support to the Board of Directors- is to provide information, advice, make proposals and enquiries, in defining, based on a risk-oriented approach, the guidelines for the entire internal control system, and to assess its effectiveness and efficiency, so that the main risks are properly identified, as well as appropriately measured, managed and monitored, without prejudice to the Board of Director's power to make all decisions on the issue at hand.

The Committee helps to promote a corporate culture that values the control function, steering it towards a risk-oriented approach.

The Committee's mission also includes evaluating the adequacy of the accounting standards used for preparing the financial statements and overseeing the effectiveness of the audits and the activities of external auditors.

The Committee is also responsible, as indicated, for related-party transactions.

In particular, the Committee is called upon to perform the following activities:

- a) reporting to the Board of Directors, at least every six months, at the time of approval of the financial statements and interim financial statements, on activities carried out, and also describes the essential elements of the internal control system, rating its adequacy, effectiveness and actual functioning;
- b) assessing the guidelines and annual audit plan prepared by the Internal Auditing function, checking compliance and monitoring the adequacy, effectiveness and efficiency of the above-mentioned Internal Auditing function;
- c) reviewing periodic reports and audit reports produced by the Internal Audit function, and evaluates any findings, following any actions taken to remedy deficiencies/anomalies identified, as well as the implementation of the proposed corrective measures and adoption of the recommendations made, if any;
- d) assessing the adequacy of accounting standards used and their uniformity for preparing the consolidated financial statements, in conjunction with the company financial reporting officer and external auditors;

- e) examining the process for preparing the quarterly and half-year financial reports as well as the annual financial statements, on the basis of the reports by the heads of the relevant function;
- f) evaluating the proposals made by external auditors seeking to obtain appointment, including the amount of remuneration;
- g) overseeing the audit process, reviewing the audit work plans and the findings contained in the audit report and the management letter, if any;
- h) meeting with the external auditors at least once a year;
- i) examining the reports received by the Board of Statutory Auditors and by the Supervisory Board pursuant to Legislative Decree 231/01, to assess the findings and ensure that action is taken to remedy any abnormal situation or shortcomings reported;
- j) requesting, if necessary, the internal auditing function to conduct audits on specific operational areas, at the same time informing the Chairman of the Board of Statutory Auditors, the Chairman of the Board of Directors and the Appointed Director;
- k) expressing its opinion to the Board of Directors on the Corporate Governance Report, for the purposes of describing the main features of the Internal Control and Risk Management System, and evaluating its adequacy;
- l) formulates preliminary opinions (binding, where appropriate) on procedures for the identification and management of transactions with related parties and/or associated persons carried out by the Company as well as on the relevant changes thereof;
- m) formulates preliminary, reasoned opinions, when explicitly required, also in the interest of carrying out transaction with related parties and/or with associated persons to be implemented by the Company and on the appropriateness and fairness of the relative terms and conditions;
- n) in case of transactions of greater importance with related parties and/or associated persons, the Committee is involved if deemed advisable by the Committee itself, through one or more of its delegated members- in the negotiation and the diligence phase by receiving a complete and prompt stream of information, with the option to request information and make observations to the appointed bodies and persons in charge of conducting the negotiations or diligence phases

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In compliance with criteria 4.C.1., letter e) of the Corporate Governance Code, in the performance of their duties, the Committee has the right to access the necessary company's information and functions, as well as to avail themselves of external advisors for the performance of their duties, within the limits of the budget they have been allocated;

The Board has allocated a budget of 50,000 euro to the Control and Risks Committee to carry out their duties. In accordance with the provisions of Board Regulation, the financial resources available to the Committee may be supplemented to meet specific needs.

#### 10 INTERNAL CONTROL AND RISK MANAGEMENT SYSTEM

#### 10.1 Introduction

The risk management system should not be considered separate from the internal control system in relation to the financial reporting process; both of them are elements of the same system.

The Internal Control and Risk Management System (i.e. the ICRMS) of Rai Way consists of the tools, company rules and regulations- that the Company has adopted and is increasingly developing- aimed at ensuring sound, fair and transparent company management, consistent with the predetermined objectives defined by the Board of Directors through a suitable process of identification, measurement, management and monitoring of the main risks, as well as through the structuring of adequate information flows designed to guarantee the circulation of information.

The ICRMS of Rai Way is integral to the organizational and corporate governance framework, as it is a key element of the entire corporate governance system and plays a central role in the organization. The planning, implementation and upkeep of the ICRMS, as well as its periodic assessment,

are based on the principles of the Corporate Governance Code and best practises, complying with the CoSO Report (\*), which represents the internationally accepted framework, for the integrated performance, analysis and assessment of the ICRMS.

The implementation of an effective and efficient ICRMS promotes an informed decision-making process. It also contributes to ensuring the protection of corporate assets, the efficiency and effectiveness of corporate processes, the reliability of financial information, and compliance with laws and regulations, including internal rules. Therefore, the corporate compliance models, structured and organized in accordance with applicable statutory provisions, are an integral part of the ICRMS.

The Company's ICRMS consists of the following five components:

- 1. The control environment, which represents a key element and the core component of the ICRMS, providing ethical values and organization. Rai Way has appropriate tools, such as the Code of Ethics, the Organisational, management and control model (Model 231), a plan to prevent corruption pursuant to Law no. 190 of 6 November 2012, an organizational structure, a powers and proxies system for the correct and transparent management and representation of the company, as well as professional development mechanisms.
- (4) CoSO Committee of Sponsoring Organisations of the Treadway Commission (1992), Internal Control, Integrated Framework

- 2. Risk assessment and management which consists in identifying and analysing factors that could compromise the achievement of the objectives and in determining how these risks should be handled. The risk management system of Rai Way is aimed at helping to achieve the company objectives, ensuring the reliability and integrity of the financial and other types of reporting, to preserve the integrity of the corporate assets and to ensure compliance with laws and regulations. The risks must be identified and managed by the heads of the various business functions, while all staff members, in addition to the goal of reducing risks related to their work, play a part in identifying and reducing the overall risks of the processes. The risk management process is established within the planning, budgeting and management control system.
- 3. The control activities, which are defined in the company's procedural framework. These controls are implemented at all organizational levels and include a set of activities aimed at the prevention, detection and correction of at-risk events, such as the segregation of duties, the approval/authorisation of transactions, audits, monitoring, analysing operational performance and the mechanisms for protecting corporate assets.
- 4. <u>Information and communication</u>, which must be identified, reported and disseminated in a timely and appropriate manner to allow the various corporate functions to allow the various corporate functions to carry out their responsibilities and mission. The company information systems process information relating to the financial and operational aspects, making it possible to manage and monitor the company. They are carried out, through the use of appropriate information and awareness raising tools, effective communication downward, upward and horizontal to the Rai Way structure, thereby helping to increase the awareness of management and staff at Rai Way on the importance of an efficient and effective ICRMS and on every individual's role within it.
- 5. Monitoring, which includes a set of activities aimed at checking that the ICRMS is properly designed and operating. This consists in continuous monitoring, periodic evaluations, or a combination of both. Continuous monitoring is carried out within the framework of current operations and includes monitoring activities carried out by Rai Way executives and officers, as well as under the initiative of staff in performing their duties. The continuous monitoring procedures are therefore incorporated in the normal operations, while the periodic evaluations are carried out based on the risk assessment and safeguarding actions. The Internal Auditing function carries out periodic monitoring through specific evaluations on the adequacy and functionality of the ICRMS for the process/business area under analysis. Shortcomings in the ICRMS are assessed and reported in order to define and implement appropriate corrective actions.

The Board of Directors has approved the descriptive memorandum of the ICRMS adopted by the Company, which, in particular identifies the individuals responsible for it and the key performance indicators. With the above resolution, the Board of Directors has attested:

- (i) Company has adopted a management control system permitting corporate officers to obtain, regularly and promptly, a sufficiently complete picture of the profits and losses and financial situation of the company and making it possible to:
- monitor the key performance indicators and risk factors of the Company;
- produce data and information, with special reference to financial data, at a level of detail adequate to the type of business, the complexity of the organisation and the management's specific information needs;
- prepare forward-looking financial data for the business plan and the budget and verify the achievement of the company's objectives by means of gap analysis;
- (ii) the compatibility of any problem areas present in the management control system with the categories of problems provided for by Borsa Italiana in the Instructions the problems belong.

The Board of Directors also approved a financial risk management policy, devising the approach and procedures aimed at minimising financial risks, in order to maintain the value of the company.

# 10.2 Description of the main characteristics of existing risk management and internal control systems used in relation to the financial reporting process

The ICRMS, in relation to the financial reporting process, contains a set of administrative and accounting procedures and a system for monitoring and evaluating the suitability and effective application of these procedures and system. These procedures are updated/integrated in relation to organizational changes or the identification of areas for improvement.

The ICRMS, in relation to the financial reporting process is designed to ensure the reliability (5), accuracy (6), integrity (7) and timeliness (8) of financial reporting.

The Financial Reporting Manager has been assigned specific tasks relating to financial reporting, details of which are provided in Section 10.3.6 of this Report.

<sup>(5)</sup> Reliability (of information): information which has the characteristics of accuracy and conformity with the generally accepted accounting standards, and meets the requirements of the applicable laws and regulations.

<sup>(6)</sup> Accuracy (of information): information which is objective and accurate. Information is deemed objective if it is free from misrepresentations aimed at influencing the decision-making process of its users in order to achieve a predetermined result.

<sup>(7)</sup> Integrity (of information): information which is clear and complete, so that it leads to informed investment decisions by investors. Information is deemed clear if it facilitates the understanding of complex aspects of business, without however resulting excessive and redundant.

<sup>(8)</sup> Timeliness (of information): information which complies with deadlines established for its disclosure.

The ICRMS is characterized by:

- a system of separate bodies and control functions (the Board of Directors, the Control and Risks Committee, the Appointed Director, the Board of Statutory Auditors, the Financial Reporting Manager, the Internal Auditing Manager), each of which are attributed specific tasks within the ICRMS, as described in detail in Section 10.3 of this Report;
- the definition of adequate information flows between the various actors involved, as well as the identification of operating procedures that ensure coordination amongst them;
- -holding all Rai Way management accountable, to ensure the adequacy and effectiveness of the ICRMS for the activities that fall under their remit.

The ICRMS must designed in a way that permits corporate officers to obtain, regularly and promptly, a sufficiently complete picture of the profits and losses and financial situation of the company and making it possible to: (i) monitor the key performance indicators and risk factors of the Company; (ii) produce data and information, with special reference to financial data, at a level of detail adequate to the type of business, the complexity of the organisation and the management's specific information needs; (iii) prepare

forward-looking financial data for the business plan and the budget and verify the achievement of the company's objectives by means of gap analysis.

Stages of the existing risk management and internal control system used in relation to the financial reporting process

Identification and assessment of financial reporting risks

The ICRMS regarding the financial reporting process was designed after a preliminary activity involving the recognition and assessment of the main risks (inaccuracy, incompleteness, lack of integrity, unreliability) relating to transactions generated by those company processes considered significant, which feed into the Company's accounting data and financial reporting.

The identification and assessment of risks is updated any time events occur, inside or outside of the organisation, which affect the effectiveness of the analysis performed or, in any case, require integration.

Definition and evaluation of administrative and accounting procedures and the related controls

Administrative and accounting procedures have been defined within which the key controls were identified in order to ensure the objectives of accuracy, completeness, authorisation and traceability of transactions, as well as the integrity of data and financial information and the IT systems used.

The administrative and accounting procedures and the related controls are monitored and updated through a process managed by the Financial Reporting Manager, who collaborates on an ongoing basis with process owners to ensure that the procedures are updated or supplemented or to facilitate improvement actions.

The administrative and accounting procedures are subject to independent audits by the Company's Internal Auditing function in order to ensure the adequacy of the design and effectiveness of the controls identified.

#### Roles and Functions within the ICRMS

The ICRMS must include a clear identification of the roles which are attributed to the different stages of design, implementation, monitoring and updating over time of the ICRMS.

The constituents of the ICRMS described in Section 10.1 of this Report are coordinated and interdependent among themselves and the system, as a whole, involves – with different roles and based on a collaboration and coordination approach – the administrative bodies, the control bodies, management and all internal and external personnel at Rai Way.

The ICRMS is divided into the following three levels of internal control, each characterized by a different degree of operational involvement in risk management:

- (i) First level control: identification, assessment, management and monitoring of risks under their authority to then identify and implement specific actions to deal with them;
- (ii) Second level control: monitoring the effective management of risks by the first level control, in order to ensure the effectiveness and efficiency of how they are handled, as well as monitoring the adequacy and operational efficiency of the controls put in place to monitor the main risks. Provides support to the first level in the definition and implementation of appropriate management systems for the main risks and related controls.
- (iii) Third level control: provides independent and objective assurance on the adequacy and operational effectiveness of first and second level controls and the entire ICRMS as a whole.

The structure of First and Second level controls are consistent with the size, complexity, specific risk profile and the regulatory framework within which Rai Way operates. First level control is represented by the Company's management, while second level control is represented by management with monitoring functions, such as management controls.

Third level control is maintained by the Company's Internal Auditing function which performs audits applying a risk-based approach of the ICRMS as a whole.

#### 10.3 Bodies and Functions within the ICRMS

### 10.3.1 Board of Directors and Control and Risks Committee

The Board of Directors shall be responsible for ICRMS, providing strategic guidance and evaluation on the overall adequacy of the system, identifying within the Board:

- the Appointed Director, responsible for establishing and maintaining an effective ICRMS;
- a Control and Risk committee, composed of Independent Directors only, charged with the task of supporting, on the basis of an adequate control process, the evaluations and decisions to be made by the Board of Directors in relation to the

ICRMS, as well as to the approval of the periodical financial reports (see Parts 6 and 9 of this Report).

The Board of Directors, with the favourable opinion of the Control and Risk Committee shall:

- a) define the guidelines of the ICRMS, evaluating, on at least an annual basis, its adequacy in respect to the characteristics of the company and its risk profile, as well as its effectiveness; the Appointed Director is entrusted with the task to establish and maintain an effective ICRMS;
- b) appoint or dismiss, on the proposal of the CEO (in the event he/she covers the role of Appointed Director) in agreement with the Chairman of the Board of Directors, with input from Board of Statutory Auditors, the Internal Auditing Manager, entrusted with the task to verify the functioning and adequacy of the ICRMS and to ensure that the Internal Auditing activities are carried out independently and in a way that guarantees the effectiveness and efficiency of their work;
- c) approve, at least annually, the work plan prepared by the Internal Auditing Manager, having received the favourable opinion of the Control and Risk Committee with input from the Board of Statutory Auditors and the Appointed Director;
- d) evaluate, with input from the Board of Statutory Auditors, the findings of the independent auditors in any comment letters and in the report on fundamental issues that emerged during the audit;
- e) describe, in the corporate governance report the key characteristics of the ICRMS, offering its assessment on its overall adequacy.

In turn, pursuant to the Corporate Governance Code, the Control and Risks Committee, in assisting the Board of Directors shall:

- (i) evaluate, together with the person responsible for preparation of the corporate financial documents (i.e. the Financial Reporting Manager), after hearing the external auditors and the Board of statutory auditors, the correct application of the accounting principles;
- (ii) express opinions on specific aspects relating to the identification of the main risks for the company;
- (iii) review the periodic reports of the internal audit function concerning the assessment of the ICRMS, as well as the other reports of the Internal Auditing function that are particularly significant;
- (iv) monitor the independence, adequacy, efficiency and effectiveness of the Internal Auditing function;
- (v) request the Internal auditing function to carry out reviews of specific operational areas, giving simultaneous notice to the chairman of the Board of Statutory Auditors;

- (vi) report to the Board of Directors, at least every six months, on the occasion of the approval of the annual and half-year financial report, on the activity carried out, as well as on the adequacy of the ICRMS.
- (vii) issue prior opinions and prepare proposals on the definition/updating of the ICRMS guidelines;
- (viii) issue favourable opinions on the proposal of the CEO concerning the appointment and dismissal of the Internal Auditing Manager;
- (ix) receive from the Supervisory Board a half-yearly report on the activities carried out as well as immediate disclosure in case of ascertained facts of special importance and significance;
- (x) issue prior opinions on the description, as part of the annual corporate governance report, of the main characteristics of the ICRMS, expressing their evaluation on its suitability.

#### 10.3.2 Director responsible for the Internal Control and Risk Management System

The Board of Directors of the Company has appointed the Chairman of the Board of Directors, Mr. Camillo Rossotto, as Appointed Director.

In accordance with the recommendation set out in Principle 7.P.3. of the Corporate Governance Code, the Appointed Director shall:

- a. identify the main business risks, taking into account the characteristics of the activities carried out by the issuer and its subsidiaries, and submit them periodically to the review of the Board of Directors;
- b. implement the guidelines defined by the Board of Directors, taking care of the planning, realization and management of the internal control and risk system, constantly monitoring its adequacy and effectiveness;
- c. adjust the ICRMS to the dynamics of the operating conditions and the legislative and regulatory framework;
- d. request the Internal Auditing function to carry out reviews of specific operational areas and on the compliance of business operation with rules and internal procedures, giving simultaneous notice to the Chairman of the Board of Directors, the Chairman of Control and Risk Committee and the Chairman of the Board of Statutory Auditors;
- e. promptly report to the Control and Risk Committee (or to the Board of Directors) issues and problems that resulted from his/her activity or of which he/she became aware in order for the Control and Risk committee (or the Board of Directors) to take the appropriate actions;
- f. submit to the Board of Directors, in agreement with the Chairman, proposals relating to the composition, and any changes thereof, of the Supervisory Board;

- g. submit to the Board of Directors, in agreement with the Chairman, proposals for the appointment or dismissal of the Financial Reporting Manager and the Internal Auditing manager;
- h. assess and share, at least annually, the audit plan prepared by the Internal Auditing manager and approved by the Board of Directors;
- i. receive from the Supervisory Board a half-yearly report on the activities carried out as well as immediate disclosure in case of ascertained facts of special importance and significance;
- assess and share the half-yearly and annual evaluation of the Financial Reporting Manager.

#### 10.3.3 Board of Statutory Auditors

In line with the mission established by law to this body, the Board of Statutory Auditors monitors compliance with the law and Articles of Association, compliance with the principles of proper administration and the adequacy of the organizational, administrative and accounting system adopted by the Company and its proper implementation. The tasks of the Board of Statutory Auditors also include audits on the efficiency, completeness, adequacy, functioning and reliability of the ICRMS, carried out also through the participation of the Chairman of the Board of Statutory Auditors and/or other Auditors appointed at Control and Risk Committee meetings.

To perform its duties, the Board of Statutory Auditors has adequate sources of information from the other corporate bodies and control functions.

As described in detail in Section 10.5.3 of this Report, the Board of Statutory Auditors performed the role of Supervisory Board until the arrival of the new members of the latter body, which took place on 11 March 2015.

#### 10.3.4 The Internal Auditing Manager

The Board of Directors of Rai Way, at the Appointed Director's recommendation and following the favourable opinion of the Control and Risk Committee, with input from the Board of Statutory Auditors, appointed Angela Pace as Internal Auditing Manager. She has also been appointed as the "Corruption Prevention Manager" pursuant to Law no. 190 of 6 November 2012.

The appointment as Internal Auditing Manager has been granted for an indefinite period of time. For the purposes of determining the Internal Auditing Manager, we evaluated the candidate's profile along with the characteristics of good repute, integrity, respectability, independence, professionalism, competence and the experience necessary, as well as any incompatibilities, also in terms of conflict of interests, with prior activities or functions covered at the Company or at other companies and/or entities related to it.

In compliance with Article 7 of the Corporate Governance Code, the Internal Auditing Manager shall:

 verify, both on a continuous basis and in relation to special needs, in conformity with international standards, the adequacy and effective functioning of the ICRMS, through an audit plan, to be approved by the Board of Directors. Such a plan shall be based on a structured analysis and ranking of the main risks;

- b. not be responsible for any operational area;
- c. have direct access to all useful information for the performance of its duties;
- d. draft periodic reports containing adequate information on its own activity, and on the company's risk management process, as well as about the compliance with the management plans defined for risk mitigation;
- e. prepare timely reports on particularly significant events;
- f. submit the reports indicated under items d) and e) above to the chairman of the Board of Statutory Auditors, the Control and Risks Committee and the Board of Directors, as well as to the Appointed Director and the Supervisory Board for the matters under its responsibility;
- g. verify, according to the audit plan, the reliability of information systems, including the financial reporting system;
- h. ensures the management of the preliminary activities concerning reports (suspected wrongdoing), and is responsible for the information flows on investigations conducted against top management and the company's control bodies.

The head of Internal Auditing reports to the Board of Directors and, for this, the Chairman, without prejudice to him/her being functionally subject to the authority of the Control and Risk Committee and Appointed Director.

The Board of Directors, in the first time application of the Corporate Governance Code, has established that the remuneration structure of the Internal Auditing Manager, consistent with the Company's policies, is determined, following a proposal made by the CEO, after consulting the Chairman of the Board of Directors (in his capacity as Appointed Director) and also following the favourable opinion of the Control and Risk Committee, as well input from Board of Statutory Auditors.

The Board, based on the proposal of the CEO but with the favourable opinion of the Chairman of the Board of Directors (in his capacity as Appointed Director), as well as the prior positive evaluation expressed by the Control and Risk Committee and always after receiving input from the Board of Statutory Auditors, shall approve as part of the company budgeting process, the Internal Auditing budget, ensuring that adequate resources are made available to the Internal Auditing manager so that it is able to fulfil its assigned responsibilities.

For 2015, the Board, in the approval phase of the auditing plan for this year, has assigned to the Internal Auditing manager a budget of €120,000.

As mentioned, in addition to not engaging in any operational activity, Internal Auditing manager is not authorized to:

(i) initiates or approve operations, transactions or accounting records, except for those pertaining to Internal Auditing;

(ii) perform, on behalf of other bodies or functions, internal control and risk management activities which, due to their nature, extent and tasks to be performed, could undermine the independence of the Internal Auditing function.

#### 10.3.5 Internal Auditing

In line with the "Standards for the Professional Practice of Internal Audit", issued by the "Institute of Internal Auditors", Internal Auditing has the task to provide independent, objective assurance activities designed to promote actions to improve the efficiency and effectiveness of the internal control system and the corporate organization. Internal Auditing helps an organisation accomplish its objectives by bringing a systematic, disciplined approach to evaluate and improve the effectiveness of risk management and corporate government processes (\*).

The main tasks of Internal Auditing are:a. to assess, within their limits of assessment tools available, the performance and adequacy of the ICRMS and to provide evaluations and recommendations to promote the effectiveness and efficiency;

b. to provide specialist support to management in ICRMS issues, in order to enhance efficiency, effectiveness the integration of controls in corporate processes and promote the continuous improvement of corporate governance and risk management processes.

Lastly, Internal Auditing reports to the Chairman, CEO, Control and Risk Committee, Board of Statutory Auditors and the Supervisory Board on the activities carried out and the results thereof.

With reference to the prevention and identification of irregularities, the responsibility of Internal Auditing is limited and consists in conducting audits, identifying and assessing the ICRMS adopted for the process/activity under review, and analysing the evidence obtained in a professional manner.

Management is responsible for the correct design and effective functioning of the ICRMS over time, the definition of corporate objectives and processes, the prevention and identification of irregularities, as well as the conformity of the way risks are managed with the defined mitigation plans.

#### Furthermore, Internal Auditing:

- (i) based on the principles and criteria defined, organizes and supervises the systematic collection of data, information and the assessments required for making and updating the Auditing Plan proposal;
- (ii) carries out supervisory activities on behalf of the Company's Supervisory Board;
- (iii) monitors the implementation of corrective actions by obtaining statements and evidence from management (so-called documentary follow-up) and/or through operational audits of their effective implementation (so-called on site follow-up) in case of critical problem areas (ratings).

The Internal Auditing's activities are planned based on an annual auditing plan, approved on an annual basis by the Board of Directors, in the role of Appointed Director, after obtaining the opinion of the Control and Risk Committee, and receiving input from Board of Statutory Auditors and the Appointed Director.

The plan is prepared using a "top-down / risk-based" approach.

In addition to these activities, Internal auditing also performs spot check audits not scheduled in the auditing plan based on requests received from the Company's Chairman of the Board of Directors, the CEO, the Control and Risks Committee, the Board of Statutory Auditors or the Supervisory Board.

#### 10.3.6 Financial Reporting Manager

Article 32 of the Articles of Association provides that the Board of Directors, subject to the obligatory opinion of the Board of Statutory Auditors, appoints – for a maximum period of three years, renewable at the expiration – a Financial Reporting Manager of company accounting documents, to whom it grants the powers provided in Art. 154-bis TUF.

The Financial Reporting Manager is chosen by the Board of Directors from among the company executives who meet the professional competence requirements, characterised by specific expertise in administration and accounting, lending, finance, securities or insurance/related issues. Such expertise, to be ascertained by the Board of Directors, must be acquired through work experiences in a position of adequate responsibility for a reasonable period of time and in businesses comparable to that of the company. The Financial Reporting Officer must also meet the integrity requirements provided by prevailing legislation for a statutory office. If the Officer no longer meets the integrity requirements, he/she shall be removed from office.

Consistent with the provisions of Art. 154-bis TUF, the Financial Reporting Manager is responsible for: (i) preparing adequate administrative and accounting procedures for the preparation of the financial statements for the year and, where envisaged, the consolidated financial statements as well as all other financial communications; (ii) prepare the documents and notices provided by the law or disseminated on the market, containing information and figures on the economic, equity or financial position of the company, with a written declaration certifying that they correspond to the truth; (iii) ensure the preparation of the financial statements and, where envisaged, the consolidated financial statements and quarterly and half-year reports; and (iv) within the relative areas of authority, represent the Issuer and, where applicable, the group of which it forms a part, with respect to the international financial community.

<sup>(9)</sup> Definition approved by the Board of Directors of the Institute of Internal Auditors on 26 June 1999 and implemented by current International Internal Auditing Standards.

The company's Board of Directors meeting held on 11 September 2014 appointed its Chief Financial Officer, Adalberto Pellegrino, as Financial Reporting Manager. Subsequently, with a resolution of 18 September 2014, the Board of Directors added to and amended the powers of the Chief Financial Officer.

The Board of Directors, on 11 September 2014 and 18 September 2014, respectively, attributed the following powers and functions to the Chief Financial Officer.

- (i) definition of the financial and administrative strategies and policies, preparation of the periodic financial reporting and overseeing their implementation;
- (ii) overseeing the preparation of the company's financial statements, as well as every other interim accounting document and related communication to the public, optimization of financial and industrial risk management, the tax burden and stakeholder aspects, financial programming and control, obtaining the financial resources, development and management of financial services in support of the industrial and commercial operations, selection of the financial advisors as well as capital market transactions and compliance connected with corporate reporting regulations;
- (iii) responsibility for supervision of the administrative and financial operations (general accounting, customers and suppliers accounting, short and medium/long-term planning (business plan), treasury management and tax compliances VAT and income taxes);
- (iv) overseeing the preparation and consolidation of plans, budgets and revised forecasts and responsibility for supervision of the objectives fixed thereby, preparation of the administrative/financial reporting (gap analysis, preparing forecasts, receipts and payments management);
- (v) responsibility for administrative management of general corporate contracts, above all with reference to the payments and collections terms and guarantees given;
- (vi) overseeing the relationships with the national and international financial community;
- (vii) overseeing the management of the functional areas under his responsibility relating to the preparation of the internal procedures and the optimization of the operational processes;
- (viii) management of tax-related litigation and pre-litigation (and all connected activities), subject to agreement with the Chief Executive Officer for disputes of a value of up to €1,000,000.00 and subject to informing the Chairman for disputes of a value exceeding €1,000,000.00;
- (ix) regarding transactions concerning investment of the cash and cash equivalents and loan transactions, the completion of all the activities listed below, within the value limit, per individual transaction or jointly considering other connected negotiations, of €500,000.00, including therein:
  - applying for and taking out loans, credit facilities and similar, with a term of less than 18 months and negotiation of the relative settlement conditions;

- investing corporate liquidity in the following typologies of financial instruments: current account and bank deposits at sight and upon expiration; repurchase transactions and instruments equivalent to bank and financial counter parties and bond securities;
- subject to agreement with the Chief Executive Officer, enter into contracts for assignment of receivables, factoring and similar contracts, including with the granting of guarantees;
- (x) in addition to the activities described above, execute the following financial transactions for various matters and within the value limit, per individual transaction or considered jointly with other connected transactions, of €500,000.00:
  - enter into contracts with banks, financial institutions and companies for hedging transactions for exchange and interest rate risk in accordance with the guidelines indicated by the Board of Directors of Rai Way<
  - enter into contracts with banks, financial institutions, regarding services connected with financial management, including payment authorizations;
  - arrange guarantees, security deposits and other guarantees relative to contracts and orders, arranging deeds of administration and restitution;
  - arrange the connected and consequent compliances for the access, administration and repayment of loans, including bonds and medium/long term mortgages, with liens on real estate or corporate operating assets also, permitting their recording and arranging cancellation;
  - subject to agreement with the Chief Executive Officer, conclusion of payables/receivables set-off agreements and acceptances of assignments of receivables, factoring and irrevocable payment instructions from suppliers;
  - opening of current accounts and overdrafts with Rai and related administration, fixing the settlement conditions:
  - power of claiming sums and credit instruments with both private parties and companies,

public and private administrations, issuing discharge receipts;

- opening, administration, management and repayment of current accounts and overdrafts in any currency, with banks, post offices and financial institutions; drawdown and payment of overdrafts and negotiation of the relative settlement conditions;
- effecting the compliances provided by Art. 3 of Law 136/2010;
- granting of powers of attorney in connection with the powers granted.

With reference to the duties of the Financial Reporting Manager, the Board of Directors meeting of 4 September 2014 granted the powers described below.

The Financial Reporting Manager carries out the certifications and declarations prescribed for the latter by the .regulations in effect, where requested, including jointly with the

authorised bodies. Specifically: the company's deeds and notices distributed to the market, and relating accounting information including interim thereof, which are accompanied by the Financial Reporting Manager's written declaration, which attest to the correspondence with documented results, books and accounting records.

Furthermore, the delegated management bodies and the Financial Reporting Manager attest, with an appropriate report, the annual financial statements, abbreviated interim financial statements and, where prepared, the consolidated financial statements (not prepared by the company for the 2014 financial year):

- (a) the adequacy and effective application of the administrative and accounting internal procedures for the formation of the financial statements for the period to which the documents refer;
- (b) that the documents are prepared in conformity with the applicable international accounting standards recognised in the European Community pursuant to Regulation (EC) no. 1606/2002 of the European Parliament and Council of 19 July 2002;
- (c) the correspondence of the documents to the results of the books and accounting records;
- (d) the suitability of the documents to provide a true and correct representation of the equity and financial position of the Issuer (not being, as at 31 December 2014, also as at the date of this report);
- (e) the Directors' Report on the annual financial statements includes a reliable analysis of the performance and result from operations, as well as the Issuer's situation and that of the combination of consolidated companies (as stated, not applicable as at 31 December 2014, also as at the date of this report), together with a description of the principal risks and uncertainties;
- (f) the interim Directors' Report on the abbreviated interim financial statements contains a reliable analysis of the information mentioned in paragraph 4 of Art. 154-ter TUF.

The Financial Reporting Manager, for the purpose of performing the duties established by Art. 154-bis TUF and other applicable directives, exercises the following powers:

- (i) free access to all information considered as relevant for discharging his duties within the company;
  - (ii) attendance at the Board of Directors meetings that provide for the dissertation on matters falling within his authority;
- (iii) to speak to the Board of Directors and Board of Statutory Auditors of the company;
- (iv) to approve the corporate procedures when they have an impact on the financial statements, consolidated financial statements or on the other documents subject to certification;
- (v) participation in the design of the information systems that have an impact on the equity and financial position of the company;

- (vi) to use the external internal audit function for the mapping and analysis of the processes under his authority and in the execution phase of specific controls;
- (vii) possibility of utilisation of the information systems.

The Financial Reporting Manager therefore has the power of preparing, including with aid from external consultants, a series of relative procedures (a) for standardisation of the flow of information to the Financial Reporting Manager and (b) formation of the financial statements and any other financial communications.

# 10.4 Coordination methods between parties involved in the internal control and risk management system

For the purpose of allowing the bodies involved mentioned in the above paragraph Section 10.3 to carry out their role on matters of ICRMS appropriate flows of information amongst the aforesaid three levels of control and the authorised bodies are defined, coordinated and updated in terms of contents and timings. All flows in support of the ICRMS evaluations by the Board of Directors converge in the Control and Risks Committee that conducts an appropriate preliminary check the results of which is referred directly to the Board of Directors, in the area of its periodic reports and/or by the issue of specific opinions. Such flows are also passed to the Board of Statutory Auditors for the exercise of the duties attributed thereto by the law on ICRMS matters.

The methodologies of interaction between the corporate functions and bodies involved in ICRMS were designed with the objective of avoiding overlapping or gaps as much as possible, as well as alter, including in substance, the primary responsibilities of the corporate bodies involved in ICRMS.

As far as concerns the inter-relationships between the second and third level control functions, these are in the more general framework of active and constant collaboration, achieving:

- participation in the definition and/or updating of the internal regulations on risks and controls matters;
- exchange of information, document or data flows as well as access to any corporate or information resource in line with the control requirements of the functions;
- systematic participation in the board and managerial committees or on request;
- participation in work groups, constituted from time to time on subjects correlated with risk and control themes.

Improvement of the interaction between control functions and the constant updating to the corporate boards thereof relating to the activities carried out have the ultimate purpose of establishing over time corporate governance that ensures sound and prudent management including through more effective supervision of the risk at all corporate levels.

# 10.5 - Organisational model pursuant to Legislative Decree 231 2001

The Company's Organisational, Management and Control Model (Model 231) was approved by the Board of Directors in December 2006 and subsequently updated. The most recent update before the end of 2014 took place on 20 December 2012 and entailed introducing to the Model 231the offence of bribery among private persons (Art. 2635 of the Italian Civil Code)

- Art. 25-ter, offences related to employment of illegally staying third/party nationals (Art. 22 (12) of Legislative Decree 286/98) - Art. 25-duodecies, in relation to expanding operations pursuant to Art. 24-ter of the Decree (Organised crime offences) and Article 25-quinquies (Offences against individuals).

For the sake of full disclosure, on 12 March 2015, the Board approved an additional update to the Model 231, with reference to insider trading (Art. 184 TUF) and market manipulation (Art. 185 TUF)

-Art. 25-sexies.

#### 10.5.1 Basic principles

Rai Way's Model 231 conforms to:

- the indications in Legislative Decree 231/2001;
- the "Guidelines for the Construction of Organisation, Management and Control Models pursuant to Legislative Decree 231/2001" of Confindustria, and, specifically, to the components of preventive control system;
- the Rai Group's corporate Code of Ethics as adopted by the company;
- corporate governance, existing in the Rai Group, which the company has decided to adopt.

Recipients of the Model 231 are identified as people who:

- have representation, administration or management functions in the company or of
  one of its organisational units or staff area, or else who, though not having a formal
  investiture, exercise, including de facto, the management and control thereof;
- are subjected to the management or supervision of one of the parties mentioned above (all other company employees operating in the organisational units or staff area).

Observance of the Model 231 is also imposed on all those who, though not part of the company, operate for the achievement of the purposes and objectives of Rai Way (external associates, customers/suppliers, partners, etc.).

#### 10.5.2 Structure of the Model 231

The Model 231 comprises a "General Section" and a "Special Section", organised into Sections corresponding to the groups of offences provided in Legislative Decree 231/2001.

The General Section comprises:

- the core principles formulated by Legislative Decree 231/2001;
- wording of the purposes and scope carried out with adoption of the Model 231;
- confirmation of the functions and structure of the Board of Statutory Auditors;
- the description of some fundamentals for effective "functioning" and observance of the Model 231 by the recipients.

In the Special Section, each of the sixteen sections that put together consists of four paragraphs:

- the first establishes the description of the "significant criminal cases";
- the second, aimed at identification, in light of the "Risk Mapping" carried out beforehand, the so-called "sensitive areas" (areas of activities in which the risk of commission of each group of offences is higher);
- The third that describes the "Principles of Conduct" (that is the rules of conduct that must be followed by the recipients of the Model), and the "Principles of implementation of the decisional processes", achievable through protocols/procedures to be observed for the purpose of avoiding the commission of offences;
- the fourth, called "Internal organisation in support of the Supervisory Body ", delineates an IT system based on the personage of the "Internal Head" and preparation of the "Evidence Schedules".

The Sections of the Special Section are listed below:

- Section "A": offences referred to in Art. 24 of the Decree (Undue perception of disbursements, misappropriation, fraud and information systems fraud damaging the State or other public entity) and Art. 25-decies of the Decree (Inducement not to make declarations or make false declarations before judicial authorities);
- Section "B": offences referred to in Art. 25 of the Decree (Extortion and corruption);
- Section "C": offences referred to in Art. 25-bis of the Decree (Counterfeiting offences and falseness in recognition tools or signs);
- Section "D": offences referred to in Art. 25-ter of the Decree (Corporate offences);
- Section "E": offences referred to in Art. 25-quater of the Decree (Terrorism offences);
- Section "F": offences referred to in Art. 25-quinquies and Art. 24 quarter 1 of the Decree (Offences against individuals -"Mutilation of feminine genital organs practices");
- Section "G": offences referred to in Art. 25-sexies of the Decree (Market abuse);
- Section "H": offences referred to in Art. 10 of Law 16 no. 146 of 16 March 2006(Transnational offences);

- Section "I": offences referred to in Art. 25-septies of the Decree (Homicide or serious or very serious injuries offences, committed with a breach of the regulations on the protection of health and safety at work);
- Section "L": offences referred to in Art. 25-octies of the Decree (Offences of fencing, money laundering and use of money, goods or utilities of criminal provenance);
- Section "M": offences referred to in Art. 24-bis of the Decree (Information systems and illicit processing of data crimes);
- Section "N": offences referred to in Art. 24-ter of the Decree (Organised crime offences);
- Section "O": offences referred to in Art. 25-bis. 1 of the Decree (Crimes against industry and commerce);
- Section "P": offences referred to in Art. 25-novies of the Decree (Crimes on matters of breach of copyright);
- Section "Q": offences referred to in Art. 25-undecies of the Decree (Environmental offences).
- Section "R": offences referred to in Art. 25-duodecies of the Decree (Use of foreigners)

The mapping of the specific environmental risk areas is annexed to Section Q (environmental offences).

The "231/01" procedures and protocols, prepared for prevention of illicit conduct and directed at preventing the commission of the offences contemplated by Legislative Decree 231/2001, constitute an integral and substantial part of the Model 231, an expression of the "effectiveness" principle of the Model 231.

#### 10.5.3 Supervisory Board

On 27 March 2013, the Board of Directors resolved to grant the functions of the supervisory body to the Board of Statutory Auditors, which has, consequently, adopted specific internal rules and regulations which regulate the functional and organizational aspects of said board.

Following the resolution by the Board of Directors, as ratified by the shareholders, by which, subsequent to the First Trading Day on the MTA, of the Company-s shares, the composition of the Supervisory Board would be changed; this Supervisory Board is composed of the following three members, appointed by the Board of Directors and taking office on 11 March 2015:

- (i) Cinthia Pinotti, judge of the Court of Auditors, acting as chair of the supervisory board (an external member who meets the requirements of independence and professional qualifications);
- (ii) Giorgio Cogliati, head of Legal & Corporate Affairs and secretary to the Company's Board of Directors;
- (iii) Angela Pace, Internal Auditing Manager;

replacing the Board of Statutory Auditors.

#### 10.5.4 In-house Appointees

The roles of the "In-house Appointees" are described in Section 4.1 of the Special Part of the Model. Some of their most significant responsibilities are as follows:

- for each transaction related to activities at risk, they are to prepare and archive the relevant documents and summarize their content for the Supervisory Board in a specific "evidence report";
- for other periodic activities, they are to prepare cumulative "evidence reports";
- the report to the Supervisory Board concerning any anomalies in or violations of Model 231 and any other facts deemed to be relevant;
- they help to update the risk-prevention system within the scope of their responsibilities and inform the Supervisory Board of any changes that are deemed to be necessary.

#### 10.6 Code of Ethics

The Company has also adopted the Code of Ethics mentioned in Section 10.5.1 of this Report, which is an integral part of Model 231. The purpose of the Code of Ethics is to establish the set of values that the Issuer acknowledges, accepts and shares and the responsibilities that the Issuer assumes. The Code of Ethics contains the principles of ethics and conduct that are to underlie the work of those who operate or otherwise interact with Rai Way on an ongoing or temporary basis, taking account of their respective roles, the complexity of their functions, and the responsibilities assigned in order to pursue the goals of the Company. The principles contained in the Code of Ethics supplement the rules that the Company and those who work within or with the organization are required to follow as defined by applicable laws and regulations.

# 10.7 Anti-corruption plan in accordance with Italian Law 190/2012

In accordance with Italian Law no. 190 of 6 November 2012, the Board of Directors has determined that Internal Auditing Manager is to be responsible for the functions of corruption prevention. After the closing of 2014, the Board approved the Three-year Corruption Prevention Plan (the "**Plan**" solely for the purposes of this section), which:

- (i) was drafted based on the spirit of the law and on the guiding principles of Italy's national anti-corruption plan;
- (ii) contains a set of rules of conduct, ethics and other principles that concern activities that present a risk of corruption;
- (iii) seeks to prevent the risk of corruption to which the Company is potentially exposed and does so in concert with Model 231, of which it is an integral part;

(iv) is aligned with the implementing principles and parameters defined by Rai, the parent company, in its own anti-corruption plan for the purpose of adopting anti-corruption legislation throughout the Rai Group.

The head of the corruption-prevention function is, in particular, responsible for observation of the provisions of Law 190/2012, Italy's national anti-corruption plan, and the recent agreements entered into between the Italian National Anti-corruption Authority (ANAAC) and the Italian Ministry for the Economy and Finance.

Therefore, the company started surveying potential areas of the Company at risk of corruption; initial measures for managing such risk have been determined, and a calendar has been defined for the necessary measures of integration and implementation for 2015.

In addition to compliance with applicable legislation, the goal of adoption and implementation of this Plan is to establish an internal system of prevention and control to supplement the other mechanisms already adopted by the Company (e.g. the Code of Ethics, Model 231), while taking advantage of the opportunity provided by Law 190/2012 to introduce new measures and strengthen existing ones, all in a coordinated manner in order to more effectively combat corruption and crime.

The Plan is monitored and updated on an annual, rolling basis taking account of the progressive implementation of the various actions planned, while underscoring the actions to be taken, the objectives and priorities set by senior management, the guidance provided by the Department of Civil Service and by A.N.AC., of any regulatory or organizational changes affecting the company, and any guidance provided by the Corruption Prevention Manager.

The Plan is an integral part of the Company's internal policies and regulations. It must be complied with by> (i) representatives of the company; (ii) all personnel at all levels; (iii) any and all other parties maintaining relations with Rai Way, including in relation to the provision of professional services or other goods or services or the execution of other works. As such, the Plan is to be considered an integral part of the Company's ICRMS.

## 10.8 Code of conduct with regard to internal dealing

This code, which was been drafted in compliance with legislation applicable to publicly-listed companies (and, in particular, in accordance with Article 114(7) TUF and related implementing provisions contained under Article 152-sexies of the Issuers' Regulations), governs the disclosure obligations of "relevant parties" in relations with the Company and the obligations of "relevant parties" and of the Company in relations with CONSOB and with the general public as concern relevant operations (i.e. the purchase, sale, subscription or exchange of shares or other financial instruments of associated companies by "relevant parties" or members of their family) in order to ensure full transparency towards the market and towards third parties generally.

# 10.9 Inside Information Policy

See Section 5 of this Report. 10.10

## Independent auditors

The independent auditing firm responsible for auditing the accounts of the Issuer is PricewaterhouseCoopers S.p.A., headquartered in Milan (Via Monte Rosa no. 91), no. 43 in the special register of independent auditors of the Ministry for the Economy and Finance in accordance with Article 161 of the Consolidated Law on Finance and no. 119644 in the register of statutory auditors.

On 4 September 2014, subject to providing Borsa Italiana with the request for admission of the Company's shares for trading on the MTA stock market, the shareholders approved changing the nature of the auditing mandate in effect to comply with the provisions of Articles 14 and 17 of Italian Legislative Decree no. 39 of 27 January 2010 and extending said mandate to the financial year ending on 31 December 2022. The auditing firm was also assigned responsibility for the limited audits of the interim abbreviated financial reports of the Company for the half-year periods ending on 30 June for the financial years from 2015 to 2022.

#### 11 12 INTERESTS OF THE DIRECTORS AND TRANSACTIONS WITH RELATED PARTIES

On 4 September 2014, in accordance with Article 2391-bis of the Italian Civil Code and with Articles 113-ter, 114, 115 and 154-ter of the TUF, as well as with the applicable provisions of the Issuers' Regulations and Regulation on related party transactions, and taking account of the guidance and clarifications provided by CONSOB in communication no. DEM/10078683 of 24 September 2010, as well as the relevant provisions contained in the Corporate Governance Code, the Company's Board of Directors approved adoption of the Related Party Procedures, which went into effect on the First Trading Day and have been examined and approved by the Control and Risks Committee.

The purpose of the Related Party Procedures is to establish the principles of conduct that Rai Way is required to follow in order to ensure the proper management of transactions with related parties, as defined in the Regulation on Related Party Transactions. To this end, the Related Party Procedures:

- establish the procedures and parameters for identifying and mapping the Company's related parties (as defined therein), while also establishing the criteria and timing for updates to the list of related parties and of the organizational units responsible for maintaining said list;
- determine the principles for identifying transactions with related parties prior to their conclusion;
- govern the procedures that the Company, including through subsidiaries or other intermediaries, is to follow in carrying out related-party transactions and establish the rules of conduct aimed at ensuring the transparency and the correctness, both in substance and in form, of such transactions; and
- establish the procedures for meeting related disclosure obligations.

In accordance with the Related Party Procedures, a specific unit, consisting of the Financial Reporting Manager, the head of Legal Affairs and the Company's internal controls officer, has been established, the primary role of which is to coordinate and assist various organizational units in properly applying updates to the Related Party Procedures themselves.

The Related Party Procedures also define the "Transactions of Greater Importance", the "Transactions of Lesser Importance" and the "Transactions for Smaller Amounts".

"Transactions of Greater Importance" are those transactions with related parties - including transactions of the same type or carried out in execution of a single plan with a specific related party or with parties related to both to this party and to the Company – in which at least one of the relevance indexes defined under Annex 3 of the Regulation on related party transactions is surpassed.

"Transactions of Lesser Importance" are all other transactions that do not qualify as either Transactions of Greater Importance or "Transactions for smaller amounts" (as described below).

The Board of Directors is the sole body responsible for approving "Transactions of Greater Importance". The Control and Risks Committee is involved in the negotiation phase and preliminary inquiry through receiving a complete and detailed information concerning the "Transactions of Greater Importance", and the committee may request further information and provide observations to the bodies or entities responsible for conducting the negotiations or investigation. In order to provide these opinions, the committee may be assisted by one or more independent experts of recognized skill and experience in the issues involved in the transaction, as appointed by the Chief Executive Officer (CEO) upon recommendation by the committee itself and with expenses to be borne by the Company. For each individual "Transaction of Lesser Importance", an upper spending threshold has been set at 0.5% of the value of the transaction and, in any event, no greater than €20,000.000, unless otherwise authorized by the Board of Directors due to particular needs or circumstances. In any event, the committee is responsible for managing relations with the independent experts, and the opinions of said experts are to be provided to the committee itself.

The Board of Directors authorizes the "Transactions of Greater Importance":

- based on the favourable opinion of the Control and Risks Committee on the interest of the Company upon completion of the transaction and the fairness and appropriateness of the underlying terms and conditions; or
- upon favourable vote of the majority of unrelated directors i.e. the directors other than the counterparty involved in a given transaction and the related parties in said transaction without prejudice to the majority needed in order to pass resolutions of the board as defined by the Company's Articles of Association.

Even in the event of an unfavourable opinion by the Control and Risks Committee or majority vote against by the unrelated directors, the Board of Directors may approve a "Transaction of Greater Importance" under the following circumstances: (i) an ordinary Shareholders' meeting has previously authorized the transaction; (ii) unrelated shareholders - i.e. those which hold the right to vote other than the counterparty in a particular transaction and subjects related to both the counterparty in a particular transaction or to the company itself – in attendance at the shareholders' meeting represent at least ten per cent of share capital with voting rights, whenever the majority of unrelated voting shareholders vote against the operation. To this end, prior to the start of shareholder deliberations, those with voting rights are required to report any connections they may have to the specific transaction to be approved or to declare the lack thereof in writing.

Without prejudice to the rules for the application contained in the Regulation on related party transactions, the rules concerning the approval and execution of "Transactions of Greater Importance" shall apply starting on the date after the approval of the financial statements for the second year after the year of listing, in compliance with Art. 10 of the Regulation on related party transactions for "recently listed companies".

"Transactions of Lesser Importance" are to be approved by the Board of Directors and the other delegated bodies based on the justified, non-binding opinion of the Control and

Risks Committee on the interest of the Company in the completion of the transaction and the fairness and appropriateness of the underlying terms and conditions.

Resolutions of the Board of Directors approving a "Transaction of Lesser Importance" must be properly supported based on the benefit to the Company of executing the transaction and the fairness and appropriateness of the underlying terms and conditions. Furthermore, the other delegated bodies must report, at least on a quarterly basis, to the Board of Directors and to the Board of Statutory Auditors on the execution of Transactions of Lesser Importance.

If a related-party transaction falls under the purview of the shareholders or must be authorized by the shareholders, the same procedures described above, mutatis mutandis, must be followed, making the distinction as to whether it is a Transaction of Greater Importance of a Transaction of Lesser Importance. This such cases, the Control and Risks Committee must issue a reasoned opinion at the time of approval, by the Board of Directors, of the resolution proposal to be submitted to the Shareholders' Meeting.

Without prejudice to the specific obligations of communication and disclosure for each situation of exemption, the provisions of the Related Party Procedures shall not be applied to the related-party transactions described below.

<u>Transactions for Smaller Amounts:</u> these are transactions with related parties in which the expected maximum amount to be paid or the expected maximum value of the service to be provided to the Company does not exceed, for each transaction, €200,000.00 (or equivalent value in a foreign currency), including in the event of related-party transactions executed with a given related party that are of similar type or executed based on a single plan when considered cumulatively.

<u>Certain types of intragroup transactions</u>: transaction with or between subsidiaries, including collectively, as well as to transactions with associated companies, so long as there are no interests of other related parties of the Company in the subsidiaries or associates that qualify as "significant" under the Related Party Procedures.

Regular transactions: regular transactions are transactions with related parties, including those that qualify as "Transactions of Greater Importance", which: (i) are transactions carried out as part of the regular business or related financial activities of the Company (or of the subsidiary, in the case of transactions with related parties in which subsidiaries of Rai Way are involved) and (ii) are completed in market-equivalent or standard terms. This exemption does not apply to "regular transactions" executed with the entity that controls the Company.

Shareholder resolutions concerning compensation and remuneration plans for the Board of Directors, the Board of Statutory Auditors and, under certain conditions, senior management with strategic responsibilities: in accordance with Articles 2389, paragraphs 1 and 3, and 2402 of the Italian Civil Code and Article 114- bis of the TUF.

<u>Instructions of supervisory authorities</u>: that are issued, either directly or with regard to the parent company, for the purposes of stability and in the interest of stability for the group.

<u>Urgent situations</u>: on the condition that certain specific controls are respected.

The full text of the Related Party Procedures is available for viewing on the Company's web site (www.raiway.it) under the section Corporate Governance.

As noted under Section 9.1 above with regard to activities related to the provision of opinion on related-party transactions, for each individual transaction concerned, the members of the Control and Risks Committee must not be counterparties in the transaction or otherwise related to such counterparties. Should a member of the Control and Risks Committee be a counterparty in the transaction (or a party related to the counterparty), said member must notify the chairmen of the Board of Directors and of the Control and Risks Committee in a timely manner and abstain from the deliberations of the committee concerning the transaction in which this relation exists.

In such cases, the Chairman of the Board of Directors, having heard the opinion of the chairman of the Control and Risks Committee, shall take immediate steps to replace the member of the committee with the conflict and shall contact and select another independent, unrelated member of the Board of Directors.

#### 12 13 APPOINTMENT OF STATUTORY AUDITORS

In accordance with prevailing laws and regulations applicable to publicly-listed companies, appointment of the Board of Statutory Auditors is done by the shareholders based on slates and following the procedures established under Article 28 of the Articles of Association as described below.

Appointment of standing and substitute auditors is done by way of slates presented by eligible parties, on which candidates are to be listed in numerical order. The slates are to be divided into two lists, one with up to three candidates for the position of standing auditor and up to two candidates for the position of substitute auditor. At least the first two candidates for the position of standing auditor and at least the first candidate for the position of substitute auditor as shown in their respective lists must be registered statutory auditors and must have experience in the provision of related account auditing services of no fewer than three years. Candidates that are not registered statutory auditors and have do not have at least three years of experience in the field must have a total of at least three years of experience in fields specified under Article 28(2) of the Articles of Association. Each list for the appointment of standing and substitute auditors must include a number of candidates of the least represented gender that ensures observance, on the list itself, of gender balance at least to the minimum extent required by applicable laws and regulations. Candidates appearing on more than one slate will become ineligible for the position of auditor.

In order to be valid, slates must be submitted to the Company headquarters, also by means of remote communication, in accordance with the procedures published in the call for the shareholders' meeting to appoint the statutory auditors and in a manner that allows for verification of the identity of the party making the submission at least 25 days (or as otherwise required by prevailing legislation) prior to the date of the shareholders' meeting. Slates are then to be made available for viewing at the Company's headquarters and published on the Company's web site or by other means envisaged by applicable laws and regulations at least 21 days (or as otherwise required by prevailing legislation) prior to the date of the shareholders' meeting. Minority shareholders who do not have ties to the shareholders concerned, shall be entitled to extend the deadline for submitting slates as allowed by applicable laws and regulations.

Each party eligible to vote (as well as: (i) eligible parties belonging to the same group, i.e. a group consisting of the individual or company exercising control as defined by Article 2359 of the Italian civil code and each subsidiary or joint venture over which said party exercises control; or (ii) participants in a shareholder agreement as defined by Article 122 of the Consolidated Law on Finance or (iii) eligible parties who are connected by way of other relevant means as defined by applicable laws and regulations) may submit or be involved in the submission of only one slate in the same way that each candidate may appear on only one slate. Failure to comply will result in ineligibility.

In order to submit slates, parties must be eligible to vote and must hold, individually or together with others, shares with voting rights representing at least the percentage of share capital specified by prevailing laws and regulations. Ownership of the minimum number of shares required for the submission of slates is, where applicable, determined based on the shares registered for the individual shareholder or group of shareholders submitting jointly as of the date on which the slates are submitted to the Company. Ownership of the number of shares required for the submission of slates must be certified in accordance with applicable laws and regulations. Said certification may be provided to the Company after the submission of the slate so long as it is provided by the date set for publication of the slates by the Company.

Together with the slates, eligible parties presenting the slates must also provide any additional declarations and other documentation required by applicable laws and regulations. Slates for which the obligations described above are not met will be considered null and void.

Each shareholder with voting rights may only vote for one list.

The members of the Board of Statutory Auditors shall be elected as follows:

- a) two (2) standing auditors and one (1) substitute auditor are selected, in the order in which they are listed, from the slate that obtained the greatest number of valid votes;
- b) the remaining standing auditor and the remaining substitute auditor (i.e. the "Minority Standing Auditor" and the "Minority Substitute Auditor", respectively) are then selected, in the order in which they are listed, from the slate that obtained the highest number of votes after the slate specified under point (a) above and that is not connected in any way, directly or indirectly, with the parties eligible to vote who submitted or voted for the slate from point (a).

The Minority Standing Auditor then acts as the chairman of the Board of Statutory Auditors.

In the event that only one slate is submitted, no slate is submitted, or there is an insufficient number of candidates on the slates submitted compared to the number to be elected, the shareholders shall appoint the members of the board or select the additional members by majority vote. In the event of a tie in the number of votes received, a second ballot for the candidates concerned is to be held by the shareholders in order to break the tie. Shareholders must, in any event, ensure gender balance as required by applicable laws and regulations.

In the event of the death, withdrawal, or other termination of a standing auditor, said auditor is to be replaced by the substitute auditor elected from the same slate as the outgoing auditor and in the order listed on the slate while maintaining the minimum number of members registered as statutory auditors that have at least three years of experience in the field and continuing to observe the principle of gender balance. Should this not be possible, the outgoing auditor is to be replaced by the substitute auditor with the necessary characteristics on the minority slates receiving the most votes in the order of number of votes and order of the candidates on the slates. In the event the auditors were not appointed by way of slates, the substitute auditor is to be selected in accordance with applicable laws and regulations.

Whenever it is the chairman of the Board of Statutory Auditors who needs to be replaced, the incoming substitute auditor will then assume the role of chairman. The shareholders, at their meeting held in accordance with Article 2401(1) of the Italian civil code, are required to appoint or replace statutory auditors in accordance with the principles of minority representation and gender balance. In the event of failure of a substitute auditor to be confirmed by the shareholders for the role of standing auditor, said auditor will return to the role of substitute auditor.

# 13 COMPOSITION AND FUNCTIONING OF THE BOARD OF STATUTORY AUDITORS (ART. 123-BIS[2][D] TUF)

In accordance with Art. 28 of the Articles of Association and in compliance with applicable laws and regulations, at least two standing auditors and one substitute auditor must have been registered for at least three years as statutory auditors and have at least three years of experience in the field. Auditors that are not registered statutory auditors must have a total of at least three years of experience in:

- (i) administration or auditing or other directional responsibilities for corporations with share capital of no less than two million euros;
- (ii) professional activity or university tenure in the fields of law, economics, finance, or other subjects which are closely related to the Company's business; or
- (iii) senior management functions within government or public organizations in the fields of finance, banking, or insurance, or in other fields closely related to the Company's business

The Company's Board of Statutory Auditors in office as of the date of this Report was appointed by the shareholders at their meeting held on 12 September 2012 and will remain in office until approval of the financial statements for the year ending 31 December 2014.

In the light of the foregoing, the slate voting system (described in Part 11 of this report) shall be used to appoint the new Board of Statutory Auditors, which will take place at the Shareholders' Meeting called to approve the financial statements for the year ending 31 December 2014.

The table below provides information on each member of the Board of Statutory Auditors in office as of the date of this Report.

FIRST & LAST NAME	Position	PLACE AND DATE OF BIRTH
Maria Giovanna Basile	Chairman	Avellino, 6 October 1962
Giovanni Galoppi	Standing auditor	Rome, 4 February 1956
Agostino Malsegna	Standing auditor	Pescina (AQ), 12 January 1981
Roberto Munno	Substitute auditor	Rome, 14 May 1966
Fernando Sbarbati	Substitute auditor	Rome, 28 April 1959

No changes to the composition of the Board of Statutory Auditors have been made subsequent to 31 December 2014.

Over the period between the First Trading Day and 31 December 2014, the Board of Statutory Auditors met one time with the attendance of all members in office. The meeting lasted one hour and thirty-five minutes.

In 2015, the Board of Statutory Auditors is expected to meet whenever it is deemed necessary in order to properly and effectively fulfil its duties. As of the date of this Report, one meeting had already been held.

Provided below is a summary of the qualifications and experience of the members of the Board of Statutory Auditors, based on information provided by the individuals concerned.

Maria Giovanna Basile. Born in Avellino in 1962, she graduated from the Sapienza University of Rome with a degree in Business and Economics. In 1990 started working for a business consulting firm in Rome, where she went on to become a partner. Subsequently she took the State exam to be licensed as a chartered accountant, and registered with the relevant association. She is also registered at the Auditor Register. She is currently the co-owner of the accounting firm "Studio di consulenza societaria e tributaria", based in Rome, established in 1983. She serves as a member of the Board of Statutory Auditors at a number of companies in different sectors, including Rai and Rai Cinema S.p.A., a wholly/owned subsidiary of Rai.

Giovanni Galoppi. Born in Rome in 1956, he holds a degree in Law. A Supreme Court lawyer and statutory auditor, he owns a law firm in Rome, and is engaged in the field of civil law, both in and out-of-court, and specialises in the field of corporate and international law. His law firm is a member of the ILF (International Law Firms). He is currently a member of the Supervisory Board of Acotel Group SpA, Altec SpA, Rai Way SpA and the Theater Association of Rome. He was also appointed by the Ministry for Productive Activities as Liquidator for various co-operative companies from 2004 to 2013. He joined Rai Way in 2007, as member of the Board of Directors, while he has been a member of the Board of Statutory Auditors since 2012.

**Agostino Malsegna**. Born in Pescina (AQ) in 1981, he holds a degree in Business Administration. From 2009 to 2012 he served as the Accounting and Tax Advisor for the company Atena A. & S. Società Cooperativa and since 2009 he has been the single auditor and accounting officer for the company Autotrasporti CT S.r.l. Since 2010 he has served as Technical Advisor for the Court of Avezzano, engaged as expert appointed for Asset Forfeiture and Bankruptcy Receivership Since 2013 he has been the Chairman of the Board of Directors and Accounting, Tax and Labour Advisor of Consulting ^ Co. Soc. Cooperativa. He joined Rai Way in 2012 as Standing Auditor.

Roberto Munno. Born in Rome in 1966. He was awarded a degree with highest honours in Business and Economics from the Sapienza University of Rome where he went on to earn his Master's degree in International Tax Law. In academia, he was a visiting professor in "Audit Techniques" at the Università Telematica "G. Marconi". He has been registered in the Register of Chartered Accountants in Rome since 2000 and in the Register of Statutory Auditors since 1999. From 2000 to 2012 he was the Local Tax Partner of Ernst & Young, and since 2012 he has been a Tax Partner at Crowe Horwath - Studio Associato Servizi Professionali Integrati, Manager of the corporate insurance, banking and financing department. Roberto Munno is the President of the Direct Taxes Commission – Capital, Labour and Other Income – of the Association of Chartered Accountants of Rome.

**Fernando Sbarbati.** Born in Rome in 1959, he graduated in 1983 from the Sapienza University of Rome with a degree in Business and Economics. He joined the Rai Group in 2000, where, until 2009, he served as: head of the Group Planning and Budget area, within the Planning and Control Department, and the head of the "Standards and Methodologies"

organizational structure, implemented by the CFO (starting in 2007). Fernando Sabatini is registered in the Register of Chartered Accountants of Rome and the Register of Statutory Auditors.

All Auditors must meet the eligibility, professional competence and integrity requirements provided for by law and any other applicable regulations. Furthermore, pursuant to the recommendations set out in Criteria 8.C.1 of the Corporate Governance Code, Article 28 of the Articles of Association requires that all Auditors must meet the independence requirements laid down in the Corporate Governance Code.

Pursuant to article 144-*novies* of the Issuer Regulations and the abovementioned Criteria, the Board of Directors and the Board of Statutory Auditors are responsible for evaluating whether the members of the Board of Statutory Auditors meet the requirements specified above:

- a) after the appointment, the outcome of which shall be disclosed to the market through a press release;
- b) on an annual basis, reporting the results thereof in the annual corporate governance report.

On the First Trading Day, the Board of Directors determined that all members of the Board of Statutory Auditors met the professional competence and integrity requirements pursuant to Article 148 TUF and Regulation adopted with Decree no. 162/2000 issued by the Ministry of Justice and have complied with the limits on the number of offices held pursuant to Article 144-*terdecies* of the Issuers' Regulation.

28 of the Articles of Association (the new Board of Statutory Auditors) will be asked to assess the independence of its members at the first possible opportunity after their appointment(.

We have not organized any specific training sessions for the auditors providing them a greater understanding of the business sector in which the Issuer operates, the corporate dynamics and relevant evolution, as well as the regulatory framework. It should be noted that, in view of the fact that the members have served as statutory officers for several years and their specific background, the Board of Auditors is already familiar with and have sufficient knowledge of the business sector in which the Issuer operates, while the corporate dynamics and the relevant evolutions, continually updated during the numerous board meetings , where the Board of Auditors is constantly represented, as well as the relevant regulatory framework are well known by these members.

In addition to the provisions contained in the Related Parties Procedure (see Part 11 for details), it was not deemed necessary to formalise specific procedures concerning cases where a member of the Board of Statutory Auditors has an interest, either directly or on behalf of a third party, in a certain transaction.

The Board of Statutory Auditors, in performing their activities, may coordinate its activities with the Internal Auditing function and with the Control and Risks Committee, in particular, as reported above, by taking part in the meetings of the aforesaid Committee.

### 14 RELATIONS WITH SHAREHOLDERS

Rai Way has created two special sections on its website (www.raiway.it): "Corporate Governance" and "Investor Relations". These easy to find and navigate sections contain information concerning the Issuer that is important for its shareholders (so that shareholders are able to exercise their rights in an informed manner), with particular regards to notices of call for Shareholders' meetings, the procedures for participation and exercising the right to vote at meetings, as well as documentation on the items on the agenda, including the list of candidates for the positions of director or statutory auditor in accordance with the Articles of Association.

Pursuant to Criteria 9.C.1 of the Corporate Governance Code, relationships with the shareholders are handled by the Investor Relations function which was established by the Board of Directors and was initially the responsibility of the Chief Financial Officer. The Board of Directors than appointed Mr. Giancarlo Benucci as Investor Relator of the Company who took office in January 2015.

The Investors Relations function is responsible for coordinating and managing the Company's communications to the financial market and addresses the institutional investors, analysts and individual investors.

## 15 SHAREHOLDERS' MEETINGS (ART. 123-BIS, 123-BIS [2][C] TUF)

No Shareholders' Meetings were held after the First Trading Day.

The provisions relating to the Shareholders' Meeting, in particular concerning the call notice, the right to attend, in person or by proxy, its chairmanship and constitution and validity of the resolutions, are contained in Title IV of the Articles of Association under articles 12 to 16 (included).

For a description on the matters that fall within the exclusive competence of the Board of Directors, see Section 4.3 of this Report.

The Articles of Association does not provide for particular quorums and therefore as regards the valid constitution of the Shareholders' Meeting and the resolutions passed the provisions of law shall apply. Furthermore, the possibility to issue shares with increased voting rights pursuant to article 127-quinquies TUF.

Pursuant to Art. 13 of the Articles of Association, if stated in the notice of call, the holders of voting rights may participate in the Shareholders' Meeting using telecommunication facilities and exercise their voting rights using electronic means, according to the procedure indicated in the notice.

On 4 September 2014, the Shareholders' Meeting adopted the Shareholders' Meeting Regulation designed to ensure that the meetings are conducted in an orderly and functional manner. The Shareholders' Meeting Regulations, to which reference should be made, is publically available on the Company's website www.raiway.it.

For the purposes of Criteria 9.C.3 of the Corporate Governance Code, the Shareholders' Meeting Regulations require that the Chairman presides over the discussions. Those who are entitled to take part, the directors and auditors have the right to speak out on each item being discussed and to make proposals relating to those items. Those entitled to participate and intend to take the floor must submit a written request to the Chairman, after the items on the agenda have been read out loud and before the Chairman declares the discussion on the item in question closed. The Chairman may authorise requests to take the floor by the raising of hands. If requests are made in writing, the Chairman shall give the floor based on the order in which the requests to take the floor were received. If requests to take the floor are made by the raising of hands, the Chairman shall grant the floor to the person who raised his/her hand first; if it is not possible to determine who raised his/her hand first, the Chairman shall grant the floor in accordance with the order he establishes, at his sole discretion.

From the First Trading Date and until the year ended on 31 December 2014, there were no significant changes in market capitalization of the Issuer's shares or in the composition of its shareholders.

# 16 17 OTHER CORPORATE GOVERNANCE PRACTICES (ART. 123-BIS, [2][A] TUF)

Without prejudice to the information contained in Section 10.5 of this Report, no additional corporate governance practices are applied by the Issuer.

#### 17 CHANGES AFTER THE REPORTING PERIOD

From 31 December 2014 to the date of this Report, there have been no significant changes in the Company's corporate governance structure.

For the sake of full disclosure, on 24 February 2015, EI Towers S.p.A., whose shares are listed on the MTA, announced to the market through a specific disclosure the decision to promote a voluntary tender and exchange offer on no. 272,000,000 ordinary shares of Rai Way, representing the Issuer's entire subscribed and paid/in share capital. This offer, promoted pursuant to Articles 102 and 106(4) of the Consolidated Finance Act (TUF) and its relevant implementing provisions, is aimed at the delisting of Rai Way shares from the MTA or at the acquisition of a shareholding in Rai Way representing at least 66.7% of the relevant share capital. This press release also contains further information on the terms and conditions of the offer.

See Section 10.3.5 and Part 14 of this Report for information on the appointment of the Internal Auditing manager and Investor Relator.

See Section 10.5.3 of this Report for details on the changes relating to the composition of the Supervisory Board.

With regard to the approval of the Three-year Prevention of Corruption plan in implementation of Law no. 190 of 6 November 2012, see Section 10.7 of this Report.

Rome, 12 March 2015

For the Board of Directors Chairman Camillo Rossotto

TABLE 1: INFORMATION on OWNERSHIP STRUCTURE

CAPITAL STRUCTURE									
	No. of shares	% of share capital	Listed (state market) / unlisted	Rights and obligations					
Ordinary shares	272.000.000	100%	MTA	Ordinary pursuant to law					
Shares carrying multiple voting rights	0	0	-	-					
Shares with limited voting rights	0	0	-	-					
Shares without voting rights	0	0	-	-					
Other	-	-	-	-					

OTHER FINANCIAL INSTRUMENTS (attributing the right to subscribe newly-issued shares)									
	Listed (state market) / unlisted	Number of outstanding instruments	Category of shares serving the conversion/exercise	Number of shares serving the conversion/exercise					
Convertible bonds	-	-	-	-					
Warrants	-	-	-	-					

SIGNIFICANT EQUITY INVESTMENTS IN SHARE CAPITAL(10)									
Declarant	Direct shareholder	% of ordinary capital	% of voting capital						
RAI - RADIOTELEVISIONE ITALIANA SPA (Company controlled by the Italian Ministry of Economy and Finance)	RAI - RADIOTELEVISIONE ITALIANA SPA	65,073	65,073						

<sup>(10)</sup> Source: CONSOB website (www.consob.it), updated on 12 March 2015.

TABLE 2: STRUCTURE OF THE BOARD OF DIRECTORS AND OF THE COMMITTEES

	Board of Directors									Control and Risks Committee		Remuneration and Appointments				
Office	Members	Year of birth	Date of first appointment*	In office since	In office until	List **	Exec.	Non exec.	Indep. Code	Indep. as	No. of other offices	(*)	(*)	(**)	(*)	(**)
Chairman	Camillo Rossotto •	1962	January 2014	18/09/2014	AGM to approve the 2016 financial statements	N/A		N			0	2/2				
Chief Executive Officer	Stefano Ciccotti <b>0</b>	1960	March 2000	18/09/2014	AGM to approve the 2016 financial statements	N/A	N				0	2/2				
Director	Joyce Victoria Bigio	1954	September 2014	18/09/2014	AGM to approve the 2016 financial statements	N/A		N	N	N	0	2/2	1/1	P	0/0	M
Director	Fabio Colasanti	1946	September 2014	18/09/2014	AGM to approve the 2016 financial statements	N/A		N	N	N	0	2/2	1/1	M	0/0	М
Director	Alberto De Nigro	1958	October 2014	29/10/2014	AGM to approve the 2016 financial statements	N/A		N	N	N	3	2/2	1/1	M		
Director	Anna Gatti	1972	October 2014	06/10/2014	AGM to approve the 2016 financial statements	N/A		N	N	N	3	2/2			0/0	P
Director	Salvatore Lo Giudice	1966	September 2014	18/09/2014	AGM to approve the 2016 financial statements	N/A		N			0	2/2				
																l
				1	DIRECTORS WH	O LEFT	OFFICE	DURING	THE YE	AR				1	1	
		First and I	Last Name N/A													
	Num				ng Period: 2	Cont	Control and Risks Committee: 1 Remuneration and Appointmen				oointment	ts Executive Committee: N/A				
	Number of meetings held during the Reporting Period: 2 Control and Risks Committee: 1 Remuneration and Appointments Executive Committee: N/A  Specify the querym required for the presentation of minerity lists for the election of one or more members (pursuant to Art 147 for TUFF) 2.5%															

Specify the quorum required for the presentation of minority lists for the election of one or more members (pursuant to Art. 147-ter TUF): 2,5%

#### NOTES

The following symbols must be included in the column "Office":

OThis symbol indicates the individual with primary responsibility for operations of the Issuer (Chief Executive Officer or CEO).

<sup>•</sup> This symbol indicates the director responsible for the internal control and risk management system.

O This symbol indicates the Lead Independent Director (LID), if any.

<sup>\*</sup> Date of first appointment for each director means the date on which the director was appointed to the Issuer's Board of Directors for the very first time.

<sup>\*\*</sup> This column indicates the list from which each director was taken ("M": majority list; "m": minority list; "BoD": list presented by the BoD).

<sup>\*\*\*</sup> This column indicates the number of offices held by the director or statutory auditor in companies listed in regulated markets (including foreign), in financial, banking

or insurance companies or in large companies. In the Report on corporate governance, the offices are listed in detail.

(\*). This column indicates the attendance of directors at Board of Directors meetings and committee meetings.

(\*\*). This column indicates the qualification of the director within the Committee: "P": Chairman; "M" member.

"Reporting Period" means the period between the First Trading Day (i.e. 19 November 2014) and 31 December 2014.

### TABLE 3: STRUCTURE OF THE BOARD OF STATUTORY AUDITORS

Position	Members	Year of birth	Date of first appointmen	In office since	In office until	List **	Indep. Code	Attendance at Board of Statutory Auditors' meetings ***	No. of other offices  ****
Chairman	Maria Giovanna Basile	1962	September 2012	12/09/2012	AGM to approve the 2014 financial statements	N/A	•	1/1	13
Standing auditor	Giovanni Galoppi	1956	September 2012	12/09/2012	AGM to approve the 2014 financial statements	N/A	-	1/1	8
Standing auditor	Agostino Malsegna	1981	September 2012	12/09/2012	AGM to approve the 2014 financial statements	N/A	-	1/1	0
Substitute auditor	Roberto Munno	1966	September 2012	N/A	AGM to approve the 2014 financial statements	N/A	N/A	N/A	N/A
Substitute auditor	Fernando Sbarbati	1959	September 2012	N/A	AGM to approve the 2014 financial statements	N/A	N/A	N/A	N/A
			AUDIT	ORS WHO LEF	T OFFICE DURING	G THE REPOR	TING		
	First and Last	N/A							

Specify the quorum required for the presentation of minority lists for the election of one or more members (pursuant to Art. 148 TUF): 2.5% (CONSOB resolution no. 19109 of 28 January 2015)

#### NOTES

<sup>\*</sup> Date of first appointment for each auditor means the date on which the auditor was appointed to the Issuer's Board of Statutory Auditors for the very first time.

<sup>\*\*</sup> This column indicates the list from which each auditor was taken ("M": majority list; "m": minority list).

<sup>\*\*\*</sup> This column indicates the auditor's attendance at meetings of the Board of Statutory Officers.

<sup>\*\*\*\*</sup> This column indicates the number of offices held by the director or statutory auditor pursuant to Art 148-bis TUF and the related implementing provisions contained in the CONSOB Issuers' Regulations.

The entire list of offices is published by CONSOB pursuant to art. 144-quinquiesdecies of the CONSOB Issuers' Regulations, on its website.

<sup>&</sup>quot;Reporting Period" means the period between the First Trading Day (i.e. 19 November 2014) and 31 December 2014.